

Survey Design

All Organisations	74 large organisations measured by trade finance activity
Tier 1	33 largest organisations measured by trade finance activity
Response Rate	All Organisations represent 70 per cent of Universe
Interviewees	Trade Finance Director, CFO, Risk Manager & Treasurer
Method	Telephone interviews by TNS Sifo Prospera's interviewers
Time Period	January 22 nd – February 4 th , 2014

Overall Performance

All Organisations

Tier 1

Rank Score

1	4,22	Danske Bank
2	3,94	DNB
3	3,82	Nordea
4	3,80	SEB

1	4,19	Danske Bank
2	3,95	DNB
3	3,81	SEB
4	3,80	Nordea