

Survey Design

All Organisations	80 large organisations measured by trade finance activity
Tier 1	39 largest organisations measured by trade finance activity
Response Rate	All Organisations represent 75 per cent of Universe
Interviewees	Trade Finance Director, CFO, Risk Manager & Treasurer
Method	Telephone interviews by TNS Sifo Prospera's interviewers
Time Period	January 20 th – February 11 th , 2014

Overall Performance



Rank Score

1	4,09	Danske Bank
2	3,85	Pohjola
3	3,75	Nordea
4	3,70	SEB
5	3,51	Handelsbanken

1	4,03	Danske Bank
2	3,85	Pohjola
3	3,70	SEB
4	3,62	Nordea
5	3,44	Handelsbanken