

# Survey Design

All Tier 1

150 Finnish based organisations interviewed with a minimum fee volume past year in the Finnish market of EUR 100 000

Tier 1A

54 Finnish based organisations interviewed with a minimum fee volume past year in the Finnish market of EUR 600 000

Method & Time

Telephone interviews by TNS Sifo Prospera's interviewers  
January 2<sup>nd</sup> – March 6<sup>th</sup>, 2014

Overall  
Performance

Weighted average of criteria covering a law firm's ethics, competence, business mindedness, advisory, speaking partner, specialists, international competence, problem solving, contacts, service, management, large projects, staffing, client understanding, follow-up, seminars, fees, brand & legal competence

Scale 1-5, where 5 is the highest score. Each criterion is weighted by its importance.

Asterisk \* marks tied rank

# Overall Performance



Rank	Score	
1	4,26	White & Case
2	4,25	Roschier
*3	4,21	Castrén & Snellman
*3	4,21	Avance
5	4,14	Hannes Snellman
1	4,28	White & Case
2	4,23	Roschier
3	4,22	Avance
4	4,15	Castrén & Snellman
5	4,09	Krogerus

- Inclusive of results from Best Legal Competence