

# Survey Design

All Tier 1	193 Swedish based organisations interviewed with a minimum fee volume past year in the Swedish market of MSEK 1,5
Tier 1A	64 Swedish based organisations interviewed with a minimum fee volume past year in the Swedish market of MSEK 8
Lawyers	106 interviews with Chief Lawyers, Legal Directors, Corporate Lawyers
CEO/CFO	87 interviews with CEOs, Managing Directors, CFOs, Board Members, Partners, M&A Responsible Persons, Business Development Managers
Method	Telephone interviews by TNS Sifo Prospera's interviewers
Time Period	August 1 <sup>st</sup> - October 7 <sup>th</sup> , 2013
Overall Performance	<p>Weighted average of criteria covering a law firm's ethics, large projects, competence, advisory, business mindedness, speaking partner, contacts, service, management, staffing, client understanding, fees, follow up &amp; seminars.</p> <p>Scale 1-5, where 5 is the highest score. Each criterion is weighted by its importance.</p> <p>Asterisk * marks tied rank</p>

# Overall Performance

	Rank	Mean Value		Lawyers	CEO/CFO
All Tier 1	1	4,29	Mannheimer Swartling	*1	*1
	2	4,26	Vinge	3	*1
	3	4,23	Gernandt & Danielsson	*1	5
	*4	4,21	Delphi	5	-
	*4	4,21	Roschier	4	4
	*4	4,21	Wistrand	-	3
	Tier 1A	1	4,28	Mannheimer Swartling	
*2		4,23	Vinge		
*2		4,23	Roschier		
4		4,22	Gernandt & Danielsson		
5		4,09	White & Case		