

Survey Design

All Tier 1	114 Finnish based organisations interviewed with a minimum fee volume past year in the Finnish market of MEUR 0,1
Tier 1A	37 Finnish based organisations interviewed with a minimum fee volume past year in the Finnish market of MEUR 0,9
Lawyers	71 interviews with Chief Lawyers, Legal Directors, Corporate Lawyers
CEO/CFO	43 interviews with CEOs, Managing Director, CFOs, Board Members, Partners, M&A Responsible Persons, Business Development Managers
Response Rate	75 per cent
Method	Telephone interviews by TNS Sifo Prospera's interviewers
Time Period	November 16 th 2012 – January 11 th 2013
Overall Performance	Weighted average of 16 criteria such as a law firm's ethics, administration, international competence, large project capacity, project management, skilled lawyers, client understanding and follow up. The interviewees have been asked to evaluate the law firms on each of the criteria (scale 1-5, where 5 is the highest score). Each criterion is weighted by its importance.
	Asterisk * marks tied rank

Overall Performance Top 5

	Rank	Mean Value	Rank	
			Lawyers	CEO/CFO
All Tier 1	1	4,19 Roschier	1	2
	*2	4,12 Hannes Snellman	2	3
	*2	4,12 Krogerus	*4	1
	4	4,08 Castrén & Snellman	3	5
	5	3,98 White & Case	7	4
Tier 1A	1	4,08 Avance		
	2	4,06 White & Case		
	3	4,05 Roschier		
	4	4,04 Castrén & Snellman		
	5	4,02 Hannes Snellman		