

Facts about the Survey & Definitions

| | | Organisations | | Interviews | |
|----------------------------|---|---------------|---------|------------|---------|
| | | All Tier 1 | Tier 1A | Lawyers | CEO/CFO |
| Interviews | Number | 325 | 109 | 138 | 187 |
| | Minimum fee volume commercial law services in Norway past 12 months, MNOK | 0,9 | 7,0 | - | - |
| Response Rate | 79 per cent | | | | |
| Method & Time | Telephone interviews by TNS SIFO Prospera's interviewers, February 1 st – May 14 th , 2012 | | | | |
| Overall Performance | Weighted average of 17 criteria such as a law firm's ethics, business mindedness, project management, lawyers' competence, advisory and pricing. The interviewees have been asked to evaluate the law firms on each of the criteria (scale 1-5, where 5 is the highest score). Each criterion is weighted by its importance. Only firms included in all categories constitute the base for the ranks in the All Tier 1 category. Asterisk * marks tied ranks. | | | | |

Evaluated Law Firms

12 Law Firms

Arntzen de Besche

BA-HR (Bugge, Arentz-Hansen & Rasmussen)

DLA Piper

Haavind

Kluge

Schjødt

Selmer

Simonsen

Steenstrup Stordrange

Thommessen

Wiersholm

Wikborg Rein

Overall Performance Top 5

| | Rank | Mean Value | Law firm |
|------------|------|------------|-------------------|
| All Tier 1 | 1 | 4,47 | BA-HR |
| | 2 | 4,37 | Thommessen |
| | 3 | 4,31 | Wiersholm |
| | 4 | 4,29 | Simonsen |
| | 5 | 4,28 | Wikborg Rein |
| Tier 1A | 1 | 4,48 | BA-HR |
| | 2 | 4,36 | Thommessen |
| | 3 | 4,33 | Wiersholm |
| | 4 | 4,24 | Simonsen |
| | 5 | 4,22 | Arntzen de Besche |
| Lawyers | 1 | 4,50 | BA-HR |
| | 2 | 4,39 | Thommessen |
| | 3 | 4,33 | Selmer |
| | *4 | 4,32 | Simonsen |
| | *4 | 4,32 | Wiersholm |
| CEO/CFO | 1 | 4,44 | BA-HR |
| | 2 | 4,34 | Thommessen |
| | 3 | 4,31 | Wikborg Rein |
| | 4 | 4,30 | Wiersholm |
| | *5 | 4,27 | Haavind |
| | *5 | 4,27 | Simonsen |