

Facts about the Survey & Definitions

		Organisations		Interviews	
		All Tier 1	Tier 1A	Lawyers	CEO/CFO
Interviews	Number	93	38	67	26
	Minimum fee volume commercial law services in Finland past 12 months, MEUR	0,1	0,9	-	-
Response Rate	81 per cent				
Method & Time	Telephone interviews by TNS SIFO Prospera's interviewers, November 9 th – December 15 th , 2011				
Overall Performance	Weighted average of 16 criteria such as a law firm's ethics, business mindedness, project management, lawyers' competence, advisory and pricing. The interviewees have been asked to evaluate the law firms on each of the criteria (scale 1-5, where 5 is the highest score). Each criterion is weighted by its importance. Only firms included in all categories constitute the base for the ranks in the All Tier 1 category. Asterisk * marks tied ranks.				

Overall Performance Top 5

	Rank	Mean Value	Law firm
All Tier 1	1	4,14	Roschier
	*2	4,11	Castrén & Snellman
	*2	4,11	Hannes Snellman
	4	3,95	Krogerus
	5	3,93	Borenius
Tier 1A	1	4,15	White & Case
	2	4,14	Hannes Snellman
	3	4,11	Roschier
	4	4,10	Castrén & Snellman
	5	3,92	Borenius
Lawyers	1	4,16	Castrén & Snellman
	2	4,14	Hannes Snellman
	3	4,12	Roschier
	4	4,08	Krogerus
	5	4,07	Bird & Bird
CEO/CFO	1	4,17	Roschier
	2	4,09	White & Case
	*3	4,01	Castrén & Snellman
	*3	4,01	Hannes Snellman
	5	3,96	Borenius