

Survey Design

All Organisations

22 organisations, active in interest rate swaps

Tier 1

13 organisations, annual turnover interest rate swaps \geq EUR 150 million

Response Rate

All Organisations represent 76 per cent of Universe

Interviewees

Person responsible for the trade in interest rate swaps

Method

Telephone interviews by TNS Sifo Prospera's interviewers

Time Period

February 18th - March 11th, 2013

Overall Performance

Weighted average of 11 criteria covering a bank's general features, sales' performance, analytical competence and price quoting. Scale 1-5. Each criterion is weighted by its importance.

Overall Performance Top 5

	Rank	Mean Value	
All Organisations	1	4,05	Nordea
	2	3,97	Danske Bank Markets
	3	3,76	Pohjola
	4	3,50	SEB
	5	3,46	Swedbank
Tier 1	1	4,06	Nordea
	2	3,99	Danske Bank Markets
	3	3,80	Pohjola
	*4	3,47	SEB
	*4	3,47	Swedbank