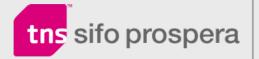
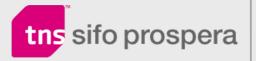
## Interest Rate Swaps 2012 Sweden



## **Facts about the Survey & Definitions**

Organisations		Tier 1	Tier 2		
	<b>39</b> interviews with persons responsible for trade in interest rate swaps	18	21		
	Minimum turnover the past 12 months, SEK billion	<u>&gt;</u> 10	0,5-9		
Response Rate	80 per cent				
Method & Time	Telephone interviews by TNS SIFO Prospera's interviewers,				
	January 17 <sup>th</sup> - February 10 <sup>th</sup> , 2012				
Overall	Weighted average of 10 criteria covering a bank's general fe	•			
Performance	performance, analytical competence and price quoting. Scale 1-5. Each criterion weighted by its importance.  Banks of which less than 7-8 interviewees have an opinion are excluded. Only ba included in both Tier 1 and Tier 2 constitute the base for the ranks among Interviewees.				
	Banks with an equal overall performance score are on the top list paccording to their market penetration. Asterisk * marks tied ranks.	laced in	order		
Rank Market Penetration	Market penetration is measured by the percentage of organisations certain bank as a trading partner during the past 12 months.	mentio	ning a		

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## **Overall Performance Top 5**

All Interviewees Industry mean value 3,68	Rank 1 2 3 4 5	Mean Value Bank 4,00 Danske Markets 3,89 Nordea 3,63 Swedbank 3,56 SEB 3,33 Handelsbanken	Rank Market Penetration 2 1 5 4 3
Tier 1 Industry mean value 3,54	1 2 *3 *3 5	3,95 Danske Markets 3,78 Nordea 3,55 SEB 3,55 Swedbank 3,52 Deutsche Bank	*1 *1 *3 5 *6
<b>Tier 2</b> Industry mean value 3,77	1 2 3 4 5	4,07 Danske Markets 3,98 Nordea 3,75 Swedbank 3,58 SEB 3,46 Handelsbanken	*2 1 4 5 *2