

Facts about the Survey & Definitions

		Tier 1	Tier 2
Organisations	39 interviews with persons responsible for trade in interest rate swaps	18	21
	Minimum turnover the past 12 months, SEK billion	≥ 10	0,5-9
Response Rate	80 per cent		
Method & Time	Telephone interviews by TNS SIFO Prospera's interviewers, January 17 th - February 10 th , 2012		
Overall Performance	Weighted average of 10 criteria covering a bank's general features, sales' performance, analytical competence and price quoting. Scale 1-5. Each criterion is weighted by its importance. Banks of which less than 7-8 interviewees have an opinion are excluded. Only banks included in both Tier 1 and Tier 2 constitute the base for the ranks among All Interviewees. Banks with an equal overall performance score are on the top list placed in order according to their market penetration. Asterisk * marks tied ranks.		
Rank Market Penetration	Market penetration is measured by the percentage of organisations mentioning a certain bank as a trading partner during the past 12 months.		

Interest Rate Swaps 2012 Sweden

Overall Performance Top 5

All Interviewees	Rank	Mean Value	Bank	Rank Market Penetration
Industry mean value 3,68	1	4,00	Danske Markets	2
	2	3,89	Nordea	1
	3	3,63	Swedbank	5
	4	3,56	SEB	4
	5	3,33	Handelsbanken	3
Tier 1				
Industry mean value 3,54	1	3,95	Danske Markets	*1
	2	3,78	Nordea	*1
	*3	3,55	SEB	*3
	*3	3,55	Swedbank	5
	5	3,52	Deutsche Bank	*6
Tier 2				
Industry mean value 3,77	1	4,07	Danske Markets	*2
	2	3,98	Nordea	1
	3	3,75	Swedbank	4
	4	3,58	SEB	5
	5	3,46	Handelsbanken	*2