

Facts about the Surveys & Definitions

		All	Large
Foreign Securities	Interviews	33	18
	Minimum turnover foreign securities 2009, DKK billion		4
Interviewees	Portfolio managers & Fixed income traders		
Response Rate	80 per cent		
Method	Telephone interviews by TNS SIFO Prospera's interviewers		
Time Period	April 8th till June 10th, 2010		
Overall Performance	Weighted average of criteria covering the dealers' general features, analytical competence, sales' performance and price quoting. The scale used is 1-5, 5 represents the highest score. Each criterion is weighted by its importance.		
	In all 8 Nordic and 11 international dealers are covered by the survey. However, dealers which less than 7-8 of the interviewees have an opinion of are excluded. Results are displayed for All Interviewees and Large investors.		
	Dealers with an equal overall performance score are on the top list placed in order according to their market penetration. Asterisk * marks tied ranks.		
Rank Market Penetration	Market penetration is measured by the percentage of organisations mentioning a certain dealer as a trading partner in foreign fixed income securities during 2009.		

Overall Performance Foreign Securities - Top 5

	Rank	Mean value		Rank Market Penetration
Large				
Industry mean value 3,6	*1	3,9	Nordea	1
	*1	3,9	Barclays Capital	*4
	3	3,8	Danske Markets	2
	4	3,7	Deutsche Bank	*4
	*5	3,5	Nykredit Bank	3
All Interviewees				
Industry mean value 3,7	1	3,9	Nordea	2
	*2	3,8	Danske Markets	1
	*2	3,8	Barclays Capital	*5
	*4	3,6	Nykredit Bank	3
	*4	3,6	Deutsche Bank	4