

### Facts about the Surveys & Definitions

		<b>Corporates</b>	<b>Institutions</b>
<b>Interviews</b>	In all 71 interviews	56	15
<b>Large organisations</b>	18 organisations with a FX turnover of minimum MEUR 2 000		
<b>Small organisations</b>	53 organisations with a FX turnover of minimum MEUR 20		
<b>Interviewees</b>	Person responsible for the daily FX trade		
<b>Response Rate</b>	83 per cent		
<b>Method</b>	Telephone interviews by TNS SIFO Prospera's interviewers		
<b>Time Period</b>	September 9 <sup>th</sup> till October 20 <sup>th</sup> 2010		
<b>Overall Performance</b>	<p>Weighted average of 17 criteria covering the banks' general features, analytical competence, sales' performance and price quoting. The scale used is 1-5, 5 represents the highest score. Each criterion is weighted by its importance.</p> <p>In all 6 Nordic and 15 international banks are covered by the survey. However, banks which less than 7-8 of the interviewees have an opinion of are excluded. Only banks included in both the Large and Small categories constitute the base for the ranks in the All Interviewees category.</p> <p>Banks with an equal overall performance score are on the top list placed in order according to their market penetration. Asterisk * marks tied ranks.</p>		
<b>Rank Market Penetration</b>	<p>The market penetration measures the percentage of organisations mentioning a certain FX dealer as a trading partner in the last 12 months.</p>		

### Overall Performance - Top list

	Rank	Mean value	Rank Market Penetration
<b>Large</b>			
Industry mean value 3,7			
	*1	3,9 Nordea	1
	*1	3,9 SEB	*2
	*3	3,8 Danske Markets	*2
	*3	3,8 Citigroup	4
	*5	3,5 Pohjola	5
<b>Small</b>			
Industry mean value 3,8			
	*1	4,0 Danske Markets	2
	*1	4,0 SEB	3
	3	3,9 Nordea	1
	4	3,6 Handelsbanken	5
	5	3,4 Pohjola	4
<b>All Interviewees</b>			
Industry mean value 3,8			
	1	4,0 SEB	3
	*2	3,9 Nordea	1
	*2	3,9 Danske Markets	2
	4	3,6 Handelsbanken	5
	5	3,5 Pohjola	4

### Overall Performance - Top list

	Rank	Mean value	Rank Market Penetration
<b>Corporates</b>			
Industry mean value 3,8	1	4,0 SEB	*3
	*2	3,9 Nordea	1
	*2	3,9 Danske Markets	2
	*4	3,7 Citigroup	6
	*4	3,7 Barclays Bank	*8
<b>Institutions</b>			
Industry mean value 3,9	1	4,1 Danske Markets	3
	2	3,9 Nordea	*1
	3	3,8 SEB	*1
	4	3,7 Handelsbanken	4