

## Facts about the Survey & Definitions

		Top Nordics	Denmark	Finland	Norway	Sweden
All Organisations		164	75	52	58	65
Tier 1		47	22	19	21	25
Tier 2		117	53	33	37	40
Corporates		84	34	40	33	41
Institutions		80	41	12	25	24
Response Rate	%	-	75	74	78	83
Interviewees	Person responsible for the daily trade					
Method & Time	Telephone interviews by TNS SIFO Prospera's interviewers April 4th – May 28th, 2012					
Overall Performance	<p>Weighted average of criteria covering general criteria, sales, sales/interbank, analytical competence, instruments, financial advisory and electronic trading. Scale 1-5. Each criterion is weighted by its importance.</p> <p>Banks with too few evaluations are excluded.</p> <p>The order of banks with an equal overall performance score is decided by the market penetration. In case the rank is tied only the bank with the highest market penetration is included among the Top 5.</p>					
Top Nordics	Top Nordics includes Nordic organisations with a turnover $\geq$ EUR 0,5 billion in spot & forward/outrights or $\geq$ EUR 3 billion in FX Swaps.					

## Overall Performance **All Organisations**

Top Nordics	Mean Rank	Mean Value	Bank	Denmark	Mean Rank	Mean Value	Bank
	1	4,00	Nordea		1	4,03	Nordea
	2	3,97	SEB		2	4,02	Danske Markets
	3	3,92	Danske Markets		3	3,97	SEB
	4	3,85	Citigroup		4	3,65	Jyske Bank
	5	3,79	Swedbank	Finland	1	3,97	SEB
					2	3,96	Nordea
					3	3,94	Danske Markets
					4	3,70	Handelsbanken
					5	3,67	Pohjola
				Norway	1	4,24	Nordea
					2	4,19	DNB Markets
					3	4,12	SEB
					4	4,02	Danske Markets
					5	3,74	Handelsbanken
				Sweden	1	3,94	SEB
					2	3,91	Nordea
					3	3,87	Danske Markets
					*4	3,79	Handelsbanken
					*4	3,79	Swedbank

## Overall Performance **Tier 1**

### Top Nordics

	Mean	Rank	Value	Bank
1	4,04			Barclays Bank
2	4,03			SEB
3	4,02			Nordea
4	3,94			DNB Markets
5	3,92			Danske Markets

### Denmark

	Mean	Rank	Value	Bank
1	4,17			Nordea
*2	4,13			SEB
*2	4,13			Danske Markets
4	3,47			Jyske Bank

### Finland

1	3,97			Citigroup
*2	3,92			Danske Markets
*2	3,92			SEB
4	3,90			Nordea
5	3,78			Pohjola

### Norway

1	4,17			Nordea
2	4,08			Barclays Bank
3	4,07			SEB
4	4,00			Citigroup
5	3,96			DNB Markets

### Sweden

1	4,00			SEB
2	3,98			UBS
3	3,96			Danske Markets
4	3,93			Goldman Sachs
5	3,92			Barclays Bank

## Overall Performance **Tier 2**

Top Nordics	Mean Rank	Mean Value	Bank	Denmark	Mean Rank	Mean Value	Bank
	1	4,00	Nordea		1	3,98	Nordea
	2	3,94	SEB		2	3,97	Danske Markets
	3	3,92	Danske Markets		3	3,84	SEB
	4	3,89	Citigroup		4	3,73	Jyske Bank
	5	3,82	Swedbank	Finland	*1	4,01	Nordea
					*1	4,01	SEB
					3	3,95	Danske Markets
					4	3,71	Handelsbanken
					5	3,59	Pohjola
				Norway	1	4,34	DNB Markets
					2	4,28	Nordea
					3	4,25	Danske Markets
					4	4,17	SEB
					5	3,89	Handelsbanken
				Sweden	1	3,95	Nordea
					2	3,91	SEB
					3	3,82	Handelsbanken
					4	3,80	Danske Markets
					5	3,78	Swedbank

## Overall Performance **Corporates**

### Top Nordics

	Mean		
Rank	Value	Bank	
1	4,01	Nordea	
2	3,98	SEB	
3	3,89	Danske Markets	
4	3,85	Swedbank	
5	3,79	Citigroup	

### Denmark

	Mean		
Rank	Value	Bank	
1	4,12	Nordea	
2	3,99	Danske Markets	
3	3,80	SEB	
4	3,73	Jyske Bank	

### Finland

1	4,05	SEB	
2	3,95	Nordea	
3	3,92	Danske Markets	
4	3,68	Handelsbanken	
5	3,65	Pohjola	

### Norway

1	4,24	DNB Markets	
2	4,23	Nordea	
3	4,16	SEB	
4	4,10	Danske Markets	
5	3,91	Handelsbanken	

### Sweden

1	3,97	SEB	
2	3,92	Nordea	
*3	3,82	Handelsbanken	
*3	3,82	Swedbank	
5	3,80	Danske Markets	

## Overall Performance **Institutions**

### Top Nordics

	Mean	Rank	Value	Bank
1	4,12			Barclays Bank
2	4,00			Nordea
3	3,97			SEB
4	3,96			Danske Markets
5	3,95			Citigroup

### Denmark

	Mean	Rank	Value	Bank
1	4,06			SEB
2	4,04			Danske Markets
3	3,96			Nordea
4	3,62			Jyske Bank

### Finland

1	4,03			Nordea
2	4,00			Danske Markets
3	3,81			Handelsbanken
4	3,69			SEB

### Norway

1	4,27			Barclays Bank
2	4,26			Nordea
3	4,12			DNB Markets
4	4,09			SEB
5	3,98			Danske Markets

### Sweden

1	4,08			Goldman Sachs
2	4,03			Barclays Bank
3	4,00			Danske Markets
4	3,90			SEB
5	3,89			Citigroup