Survey Design Credit Product Investors

All Organisations	25 organisations, active in credit products
Tier 1	16 organisations, annual turnover in credit products ≥ EUR 350 million
Response Rate	All Organisations represent 73 per cent of Universe
Interviewees	Portfolio managers & Fixed income traders
Method	Telephone interviews by TNS Sifo Prospera's interviewers
Time Period	February 5th – March 6th, 2013
Overall Performance	Weighted average of criteria covering a dealer's general features, superior supplier new issues, competitive prices & professional intermediary. Scale 1-5. Each criterion is weighted by its importance.

Overall Performance Credit Product Investors Top 5

All Organisations

Rank	Mean Value	
1	3,85	Danske Bank Markets
2	3,64	Nordea
3	3,55	Barclays
4	3,54	Pohjola
5	3,48	SEB

Tier 1

Rank	Mean Value	
1	3,83	Danske Bank Markets
2	3,65	Nordea
3	3,46	Pohjola
4	3,39	Barclays
5	3,36	BNP Paribas

Survey Design Government Securities

All Organisations	20 organisations, active in government securities
Response Rate	All Organisations represent 73 per cent of Universe
Interviewees	Portfolio managers & Fixed income traders
Method	Telephone interviews by TNS Sifo Prospera's interviewers
Time Period	February 5th – March 6th, 2013
Overall Performance	Weighted average of criteria covering a dealer's general features & competitive prices. Scale 1-5. Each criterion is weighted by its importance.

Overall Performance Government Securities Top 5

	Rank	Mean Value	
All Organisations	1	4,00	Barclays
	2	3,96	Danske Bank Markets
	3	3,89	Nordea
	4	3,81	J.P. Morgan
	5	3,74	BNP Paribas

Fixed Income 2013
Finland