

# Survey Design

<b>All Organisations</b>	49 organisations
<b>Corporates</b>	21 organisations
<b>Financials</b>	20 organisations
<b>Local/Public Government</b>	8 organisations
<b>Response Rate</b>	All Organisations represent 72 per cent of Universe
<b>Interviewees</b>	CFO & Treasurer
<b>Method</b>	Telephone interviews by TNS Sifo Prospera's interviewers
<b>Time Period</b>	May 4 <sup>th</sup> - June 10 <sup>th</sup> , 2013
<b>Overall Performance</b>	Weighted average of criteria covering a bank's project staffing, personal contacts, outcome assessments, advisory strategic options, bond issues, commercial papers, secondary market dialogue, project execution, placing power, large project capacity, underwriting, research, transactional management and fees. Scale 1-5. Each criterion is weighted by its importance.



# Overall Performance

	Rank	Mean Value
All Organisations	1	4,30 DNB
	2	4,10 Nordea
	3	4,01 Swedbank
	4	3,97 SEB
	5	3,89 Danske Bank
CO	1	4,31 DNB
	2	4,21 Nordea
	3	4,16 Swedbank
	4	3,94 SEB
	5	3,76 Danske Bank
FI	1	4,22 DNB
	2	3,96 Nordea
	3	3,92 SEB
	4	3,88 Danske Bank
	5	3,87 Swedbank
LPG	1	4,47 DNB
	2	4,26 Danske Bank
	3	4,21 Nordea
	4	4,20 Swedbank
	5	4,14 SEB