

# Overall Performance Corporate Finance



Rank	Score	
1	4,18	ABG Sundal Collier
2	4,08	Arctic Securities
3	4,05	Swedbank First Securities
4	3,99	SEB
5	3,95	DNB Markets
6	3,94	Pareto Securities
7	3,73	Danske Bank
8	3,70	Nordea
9	3,66	Carnegie
10	3,54	Handelsbanken

# Interviews M&A Advisors

Interviews	97 Norwegian organisations 118 organisations that have executed projects in Norway																
Method	Telephone interviews																
Time Period	June 27 <sup>th</sup> – November 18 <sup>th</sup> , 2013																
Interviewees' Position	<table><thead><tr><th></th><th>%</th></tr></thead><tbody><tr><td>Managing Director/CEO</td><td>19</td></tr><tr><td>Vice President</td><td>2</td></tr><tr><td>Board Member</td><td>5</td></tr><tr><td>Partner/Senior Partner</td><td>16</td></tr><tr><td>CFO/Director of Finance</td><td>29</td></tr><tr><td>M&amp;A/Business Development</td><td>14</td></tr><tr><td>Other</td><td>15</td></tr></tbody></table>		%	Managing Director/CEO	19	Vice President	2	Board Member	5	Partner/Senior Partner	16	CFO/Director of Finance	29	M&A/Business Development	14	Other	15
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Other	15																

# Overall Performance M&A Advisors




Rank	Score	
1	4,24	ABG Sundal Collier
2	4,15	Arctic Securities
3	4,10	Swedbank First Securities
4	3,91	DNB Markets
5	3,89	SEB
6	3,88	Pareto Securities
7	3,83	Danske Bank
8	3,79	Handelsbanken
9	3,70	Carnegie
10	3,68	Nordea

# Interviews ECM Advisors

Interviews	45 Norwegian organisations 51 organisations that have executed projects in Norway																
Method	Telephone interviews																
Time Period	June 27 <sup>th</sup> – November 18 <sup>th</sup> , 2013																
Interviewees' Position	<table><thead><tr><th></th><th>%</th></tr></thead><tbody><tr><td>Managing Director/CEO</td><td>22</td></tr><tr><td>Vice President</td><td>0</td></tr><tr><td>Board Member</td><td>6</td></tr><tr><td>Partner/Senior Partner</td><td>14</td></tr><tr><td>CFO/Director of Finance</td><td>52</td></tr><tr><td>M&amp;A/Business Development</td><td>2</td></tr><tr><td>Other</td><td>4</td></tr></tbody></table>		%	Managing Director/CEO	22	Vice President	0	Board Member	6	Partner/Senior Partner	14	CFO/Director of Finance	52	M&A/Business Development	2	Other	4
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Board Member	6																
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CFO/Director of Finance	52																
M&A/Business Development	2																
Other	4																

# Overall Performance **ECM Advisors**



<b>Rank</b>	<b>Score</b>	
1	4,13	SEB
2	4,12	ABG Sundal Collier
3	4,06	DNB Markets
4	4,05	Arctic Securities
5	4,03	Pareto Securities
6	3,99	Swedbank First Securities
7	3,74	Nordea
8	3,64	Carnegie