

Overall Performance Corporate Finance



Rank	Score	
*1	3,86	Danske Bank
*1	3,86	SEB
3	3,81	Nordea
4	3,65	Pohjola
5	3,51	Handelsbanken

Interviews M&A Advisors

Interviews

47 Finnish organisations
64 organisations that have executed projects in Finland

Method

Telephone interviews

Time Period

June 27th – November 18th, 2013

Interviewees' Position

	%
Managing Director/CEO	23
Vice President	5
Board Member	5
Partner/Senior Partner	17
CFO/Director of Finance	13
M&A/Business Development	24
Other	13

Overall Performance M&A Advisors



Rank	Score	
1	4,19	HLP Corporate Finance
2	4,00	Access Partners
3	3,87	Danske Bank
4	3,86	Advium
*5	3,85	Aventum
*5	3,85	SEB
7	3,77	Nordea
8	3,71	Handelsbanken
9	3,52	Pohjola

Interviews ECM Advisors

Interviews	10 Finnish organisations 16 organisations that have executed projects in Finland																
Method	Telephone interviews																
Time Period	June 27 th – November 18 th , 2013																
Interviewees' Position	<table><thead><tr><th></th><th>%</th></tr></thead><tbody><tr><td>Managing Director/CEO</td><td>25</td></tr><tr><td>Vice President</td><td>0</td></tr><tr><td>Board Member</td><td>6</td></tr><tr><td>Partner/Senior Partner</td><td>19</td></tr><tr><td>CFO/Director of Finance</td><td>31</td></tr><tr><td>M&A/Business Development</td><td>13</td></tr><tr><td>Other</td><td>6</td></tr></tbody></table>		%	Managing Director/CEO	25	Vice President	0	Board Member	6	Partner/Senior Partner	19	CFO/Director of Finance	31	M&A/Business Development	13	Other	6
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Overall Performance ECM Advisors



Rank	Score	
1	3,98	Nordea

