

## Facts about the Survey & Definitions

		Organisations		Interviews	
		All	Tier 1	Lawyers	CEO/CFO
<b>Interviews</b>	Number	229	75	130	132
	Minimum fee volume commercial law services in Norway past 12 months, MNOK	0,9	7	-	-
<b>Response Rate</b>	82 per cent				
<b>Method</b>	Telephone interviews by TNS SIFO Prospera's interviewers				
<b>Time Period</b>	March 11th until May 21th, 2010				
<b>Overall Performance</b>	<p>Weighted average of 21 criteria such as a law firm's ethics, administration, capacity, project management, lawyers' competence, creativity and pricing. The scale ranges from 1 to 5, 5 representing the highest score. Each criterion is weighted by its importance. In all 11 local law firms are covered by the survey. However law firms which less than 7-8 interviewees have an opinion of are excluded. Asterisk * marks tied ranks. Only firms included in Tier 1 constitute the base for the ranks in the All Interviewee category. The order of firms with an equal overall performance score is decided by the market penetration, Tier 1, or knowledge, Lawyers &amp; CEO/CFO. In case the last rank is tied only the firm with the highest market penetration/knowledge will be included in the top 5.</p>				

## Evaluated Law Firms

### 11 Local

Arntzen de Besche  
BA-HR  
DLA Piper  
Haavind  
Selmer  
Schjødt  
Simonsen  
Steenstrup Stordrange  
Thommessen  
Wiersholm  
Wikborg Rein

## Overall Performance **Top list**

	Rank	Mean Value	
<b>All Interviewees</b>			
Industry mean value 4,28	*1	4,35	Wiersholm
	*1	4,35	Thommessen
	3	4,31	BA-HR
	*4	4,29	Schjødt
	*4	4,29	Wikborg Rein
<b>Tier 1</b>			
Industry mean value 4,24	1	4,43	Wiersholm
	2	4,41	Thommessen
	3	4,29	BA-HR
	4	4,28	Wikborg Rein
	5	4,27	Schjødt
<b>Lawyers</b>			
Industry mean value 4,29	1	4,38	Wiersholm
	*2	4,36	Schjødt
	*2	4,36	Thommessen
	4	4,33	Wikborg Rein
	*5	4,32	BA-HR
	*5	4,32	Selmer
<b>CEO/CFO</b>			
Industry mean value 4,26	1	4,35	Thommessen
	2	4,34	Arntzen de Besche
	*3	4,30	BA-HR
	*3	4,30	DLA Piper
	5	4,28	Wiersholm