

# Survey Design

<b>All Organisations</b>	33 organisations that are active when it comes to acquisition finance in the Nordic region
<b>Tier 1</b>	21 organisations with acquisition financing of at least EUR 200 million in the Nordic region
<b>Response Rate</b>	72 per cent
<b>Interviewees</b>	Partners
<b>Method &amp; Time</b>	Telephone interviews by TNS Sifo Prospera's interviewers October 1 <sup>st</sup> – November 19 <sup>th</sup> , 2012
<b>Overall Performance</b>	Weighted average of 15 criteria covering general criteria, syndication & distribution and origination.  The scale used is 1-5, 5 represents the highest score. Each criterion is weighted by its importance.  In all 11 banks are covered by the survey.  Banks with an equal overall performance score are on the top list placed in order according to their market penetration. Asterisk * marks tied ranks.

# Overall Performance Top 10

## All Organisations

Rank	Mean Value
1	4,29 Deutsche Bank
2	4,27 J.P. Morgan
3	4,21 Goldman Sachs
4	4,13 Morgan Stanley
5	3,86 Nordea
6	3,81 SEB
7	3,37 Swedbank
8	3,36 DNB
9	3,32 Danske Bank
10	2,93 Handelsbanken

## Tier 1

1	4,29 Deutsche Bank
2	4,27 J.P. Morgan
3	4,22 Goldman Sachs
4	4,14 Morgan Stanley
5	3,86 Nordea
6	3,71 SEB
7	3,40 DNB
8	3,33 Danske Bank
9	3,29 Swedbank
10	2,83 Handelsbanken