



Summary Large Corporates & Institutions

Nordics 2016



Designs

		Nordics	Denmark	Finland	Norway	Sweden
Number of Surveys		88	20	20	20	23
Number of Interviews	All	4664	807	741	1190	1572
	Tier 1 (largest clients)	1168	225	202	270	396
Total Points Calculation	Rank 1: 55 points Rank 2: 44 points Rank 3: 33 points Rank 4: 22 points Rank 5: 11 points	Rank based on Overall Performance in each survey Each supplier's points are summed and ranked If rank is tied, suppliers are placed in alphabetical order				
Interviewees	CFO, CEO, CIO, Partner, Group Treasurer, Head of Funding, Treasurer, Trader, Portfolio Manager, Buy-Side Analyst, Cash Manager, Head of Trade Finance, Head of Back Office					
Method	Telephone interviews by Prospera interviewers					

Total Points Nordics

All								
Rank 2016	Rank 2015	Points 2016		Number of Rank 1	Number of Rank 2	Number of Rank 3	Number of Rank 4	Number of Rank 5
1	2	3025	Danske Bank	31	18	6	13	4
2	1	2816	Nordea	17	23	15	14	6
3	3	2431	SEB	7	18	28	13	4
4	4	1023	DNB	12	3	5	1	4
5	5	891	Swedbank	2	7	5	8	12
6	6	517	Carnegie	5	1	3	2	5
7	9	495	ABG Sundal Collier	3	3	2	3	6
8	8	451	OP Corporate Bank	1	1	7	5	1
9	7	319	Handelsbanken	2	0	2	3	7
10	10	187	J.P. Morgan	2	0	0	3	1

Total Points Nordics

Tier 1									
Rank		Points		Number of	Number of	Number of	Number of	Number of	
2016	2015	2016		Rank 1	Rank 2	Rank 3	Rank 4	Rank 5	
1	2	1914	Danske Bank	19	12	5	7	2	
2	1	1837	Nordea	10	14	13	10	2	
3	3	1551	SEB	6	12	15	8	2	
4	4	748	DNB	7	6	2	1	1	
5	5	451	Swedbank	1	3	5	0	9	
6	*6	330	Carnegie	3	0	1	5	2	
7	8	264	OP Corporate Bank	1	0	3	4	2	
8	10	176	ABG Sundal Collier	0	2	0	2	4	
9	*6	165	Handelsbanken	0	0	2	0	9	
10	*13	143	Goldman Sachs	1	0	2	1	0	

Total Points Denmark

All									
Rank		Points		Number of	Number of	Number of	Number of	Number of	
2016	2015	2016		Rank 1	Rank 2	Rank 3	Rank 4	Rank 5	
1	1	1034	Danske Bank	15	4	1	0	0	
2	2	704	Nordea	2	9	4	2	2	
3	3	550	SEB	0	3	10	4	0	
4	6	176	Jyske Bank	1	1	1	1	2	
5	4	143	Nykredit	0	2	1	1	0	
6	5	88	Carnegie	0	1	0	1	2	
*7	11	55	FIH	1	0	0	0	0	
*7	-	55	Goldman Sachs	1	0	0	0	0	
*9	*9	44	ABG Sundal Collier	0	0	0	1	2	
*9	-	44	Morgan Stanley	0	1	0	0	0	
*9	*13	44	Sydbank	0	0	0	1	2	

Total Points Denmark

Tier 1									
Rank 2016	Rank 2015	Points 2016		Number of Rank 1	Number of Rank 2	Number of Rank 3	Number of Rank 4	Number of Rank 5	
1	1	572	Danske Bank	8	3	0	0	0	
2	2	429	Nordea	1	8	0	1	0	
3	3	275	SEB	0	0	7	2	0	
4	*4	121	Jyske Bank	1	0	1	1	1	
*5	*4	55	Carnegie	0	0	0	2	1	
*5	-	55	Goldman Sachs	1	0	0	0	0	
7	*8	44	Nykredit	0	0	1	0	1	
8	7	33	ABG Sundal Collier	0	0	0	1	1	
*9	10	22	BNP Paribas	0	0	0	1	0	
*9	-	22	Deutsche Bank	0	0	0	1	0	

Total Points Finland

All									
Rank 2016	Rank 2015	Points 2016		Number of Rank 1	Number of Rank 2	Number of Rank 3	Number of Rank 4	Number of Rank 5	
1	1	869	Danske Bank	8	7	1	4	0	
2	2	737	Nordea	7	4	4	2	0	
3	3	583	SEB	2	5	5	3	2	
4	4	451	OP Corporate Bank	1	1	7	5	1	
5	5	143	Swedbank	0	1	1	1	4	
*6	*6	77	Evli	1	0	0	1	0	
*6	*6	77	J.P. Morgan	1	0	0	1	0	
*8	*18	55	Barclays	0	1	0	0	1	
*8	9	55	FIM	1	0	0	0	0	
*10	*12	33	Access Partners	0	0	1	0	0	
*10	*12	33	Carnegie	0	0	0	0	3	
*10	-	33	eQ Asset Management	0	0	1	0	0	

Total Points Finland

Tier 1										
Rank		Points 2016		Number of Rank 1	Number of Rank 2	Number of Rank 3	Number of Rank 4	Number of Rank 5		
2016	2015									
*1	2	451	Danske Bank	3	3	4	1	0		
*1	3	451	SEB	3	6	0	1	0		
3	1	429	Nordea	3	2	4	2	0		
4	4	264	OP Corporate Bank	1	0	3	4	2		
*5	*7	55	Carnegie	0	0	0	2	1		
*5	5	55	J.P. Morgan	1	0	0	0	0		
7	*9	33	Swedbank	0	0	0	0	3		
*8	-	22	Barclays	0	0	0	1	0		
*8	*9	22	Citigroup	0	0	0	1	0		
10	6	11	Handelsbanken	0	0	0	0	1		

Total Points Norway

All									
Rank		Points		Number of	Number of	Number of	Number of	Number of	
2016	2015	2016		Rank 1	Rank 2	Rank 3	Rank 4	Rank 5	
1	1	847	DNB	12	2	2	1	1	
2	2	660	Nordea	4	5	4	4	0	
3	4	407	SEB	1	2	5	4	1	
4	3	319	Danske Bank	1	1	3	4	3	
5	6	297	Swedbank	0	3	1	3	6	
6	5	264	ABG Sundal Collier	2	2	2	0	0	
7	*10	99	Carnegie	0	0	3	0	0	
8	*8	88	Pareto	0	1	1	0	1	
9	*8	77	Alfred Berg	0	1	1	0	0	
10	7	66	Arctic	0	1	0	1	0	

Total Points Norway

Tier 1									
Rank		Points		Number of	Number of	Number of	Number of	Number of	
2016	2015	2016		Rank 1	Rank 2	Rank 3	Rank 4	Rank 5	
1	1	550	DNB	6	4	1	0	1	
2	2	418	Nordea	2	1	6	3	0	
3	3	308	Danske Bank	3	2	0	2	1	
4	4	286	SEB	0	2	4	3	0	
5	*5	165	Swedbank	1	1	1	0	3	
6	*5	99	ABG Sundal Collier	0	2	0	0	1	
7	*7	33	Carnegie	0	0	1	0	0	
8	*7	22	Handelsbanken	0	0	0	0	2	
9	10	11	J.P. Morgan	0	0	0	0	1	

Total Points Sweden

All									
Rank		Points		Number of	Number of	Number of	Number of	Number of	
2016	2015	2016		Rank 1	Rank 2	Rank 3	Rank 4	Rank 5	
1	1	836	SEB	4	8	7	1	1	
2	2	726	Danske Bank	7	5	1	4	0	
3	3	583	Nordea	2	5	3	6	2	
4	*5	429	Swedbank	2	3	3	3	2	
5	4	286	Handelsbanken	2	0	2	2	6	
6	*5	275	Carnegie	5	0	0	0	0	
7	-	132	Carnegie Fonder	1	1	1	0	0	
8	7	121	ABG Sundal Collier	0	1	0	2	3	
*9	*11	99	DNB	0	0	2	0	3	
*9	13	99	Lannebo Fonder	1	1	0	0	0	

Total Points Sweden

Tier 1									
Rank		Points		Number of	Number of	Number of	Number of	Number of	Number of
2016	2015	2016		Rank 1	Rank 2	Rank 3	Rank 4	Rank 5	Rank 5
1	2	517	Danske Bank	5	3	1	3	1	
2	1	506	SEB	3	4	3	2	2	
3	3	440	Nordea	2	3	3	4	1	
4	*5	242	Swedbank	0	2	4	0	2	
5	*5	165	Carnegie	3	0	0	0	0	
6	7	154	DNB	1	1	1	1	0	
7	4	132	Handelsbanken	0	0	2	0	6	
8	8	55	Goldman Sachs	0	0	1	1	0	
9	-	44	Deutsche Bank	0	1	0	0	0	
10	9	33	ABG Sundal Collier	0	0	0	1	1	

Surveys

Survey	Market	No of Interviews		Time Period
		All	Tier 1	
Corporate Banking	Denmark	46	28	September 20 - November 10, 2016
	Finland	53	18	September 15 - November 14, 2016
	Norway	67	35	September 16 - November 1, 2016
	Sweden	91	43	September 15 - October 25, 2016
Institutional Banking	Denmark	41	24	November 14 - December 15, 2016
	Finland	27	10	November 14 - December 15, 2016
	Norway	53	24	October 31 - December 5, 2016
	Sweden	84	32	October 20 - December 5, 2016
Corporate Finance Advisors M&A Advisors	Denmark	72	-	Jul 4 - Nov 2, 2016 & Feb 3 - Oct 15, 2015
	Finland	64	-	Jun 28 - Nov 10, 2016 & Feb 3 - Oct 15, 2015
	Norway	168	-	Jun 24 - Nov 2, 2016 & Feb 3 - Oct 15, 2015
	Sweden	109	-	Jun 23 - Nov 21, 2016 & Feb 3 - Oct 15, 2015
ECM Advisors	Finland	28	-	Jun 28 - Nov 10, 2016 & Feb 3 - Oct 15, 2015
	Norway	159	-	Jun 24 - Nov 2, 2016 & Feb 3 - Oct 15, 2015
	Sweden	108	-	Jun 23 - Nov 21, 2016 & Feb 3 - Oct 15, 2015
Acquisition Finance Nordics	Nordics	31	18	September 13 - November 23, 2016

Surveys

Survey	Market	No of Interviews		Time Period
		All	Tier 1	
Syndicated Loans	Denmark	14	-	September 13 - November 23, 2016
	Finland	25	17	September 13 - November 23, 2016
	Norway	41	18	September 13 - November 23, 2016
	Sweden	50	27	September 13 - November 23, 2016
Loan Agency & Loan Operations	Denmark	35	11	September 13 - November 23, 2016
	Finland	42	17	September 13 - November 23, 2016
	Norway	57	17	September 13 - November 23, 2016
	Sweden	80	26	September 13 - November 23, 2016
DCM HY Issuers	Nordics	100	-	April 4 - May 18, 2016
DCM IG Issuers	Denmark	16	-	March 31 - May 13, 2016
	Finland	39	-	March 30 - May 13, 2016
	Norway	47	-	March 29 - May 18, 2016
	Sweden	75	-	March 23 - May 13, 2016
Nordic High Yield Investors	Nordics	82	34	January 2 - March 22, 2016
Investment Grade Credit Products	Denmark	13	-	May 2 - June 29, 2016
	Norway	44	22	February 8 - March 21, 2016
	Sweden	53	21	January 2 - February 15, 2016

Surveys

Survey	Market	No of Interviews		Time Period
		All	Tier 1	
Domestic Credit Products	Finland	23	-	February 25 - April 13, 2016
Nordic Credit Products	Finland	22	-	February 25 - April 13, 2016
Commercial Papers	Sweden	30	-	January 2 - February 15, 2016
DKK Government Securities	Denmark	29	-	March 2 - April 19, 2016
DKK Mortgage Bonds	Denmark	46	18	March 2 - April 19, 2016
EUR Fixed Income	Denmark	18	-	March 2 - April 15, 2016
Government Securities	Finland	15	-	February 25 - April 13, 2016
	Norway	29	-	February 8 - March 21, 2016
Fixed Income	Sweden	51	24	February 12 - March 29, 2016
Interest Rate Swaps	Denmark	22	12	March 2 - April 19, 2016
	Finland	28	15	February 16 - March 21, 2016
	Norway	26	15	February 8 - March 17, 2016
	Sweden	41	18	February 12 - March 23, 2016
	Denmark	63	27	April 1 - May 24, 2016
Foreign Exchange	Finland	51	28	April 7 - May 20, 2016
	Norway	40	20	March 31 - May 24, 2016
	Sweden	60	25	March 31 - May 2, 2016
Emerging Markets FX	Nordics	85	-	March 31 - May 24, 2016

Surveys

Survey	Market	No of Interviews		Time Period
		All	Tier 1	
Domestic Equity Research & Advisory	Denmark	40	15	October 28 - December 13, 2016
	Finland	26	14	November 8 - December 12, 2016
	Norway	51	22	October 19 - December 9, 2016
	Sweden	57	23	October 12 - December 2, 2016
Domestic Equity Execution	Denmark	40	15	October 28 - December 13, 2016
	Finland	26	14	November 8 - December 12, 2016
	Norway	51	22	October 19 - December 9, 2016
	Sweden	57	23	October 12 - December 2, 2016
Domestic Equity Corporate Access	Denmark	40	15	October 28 - December 13, 2016
	Finland	26	14	November 8 - December 12, 2016
	Norway	51	22	October 19 - December 9, 2016
	Sweden	57	23	October 12 - December 2, 2016
Nordic Equity	Nordics	56	23	May 16 - July 5, 2016
Equity Derivatives	Sweden	28	18	May 3 - June 27, 2016
Back Office Equity	Denmark	30	-	August 23 - September 19, 2016
	Finland	22	-	August 25 - September 19, 2016
	Norway	30	-	August 15 - September 15, 2016
	Sweden	29	-	August 18 - September 23, 2016

Surveys

Survey	Market	No of Interviews		Time Period
		All	Tier 1	
Back Office FI, FX & Derivatives	Denmark	40	-	May 23 - June 17, 2016
	Finland	39	-	May 20 - June 21, 2016
	Norway	35	-	May 25 - June 20, 2016
	Sweden	50	-	May 23 - June 16, 2016
External Asset Management	Denmark	77	-	May 3 - June 15, 2016
	Finland	60	-	May 10 - August 15, 2016
	Norway	74	-	April 22 - June 9, 2016
	Sweden	121	-	April 7 - May 30, 2016
Fund Distributors & Selectors	Norway	45	-	May 20 - July 5, 2016
	Sweden	51	-	October 13 - November 7, 2016
Fund Advisors	Sweden	110	-	February 3 - March 14, 2016
Cash Management	Denmark	49	25	December 18, 2015 - January 29, 2016
	Finland	51	20	December 10, 2015 - January 25, 2016
	Norway	48	27	December 9, 2015 - February 1, 2016
	Sweden	88	48	December 8, 2015 - January 15, 2016
Trade Finance	Denmark	76	35	December 2, 2015 - January 25, 2016
	Finland	74	35	December 2, 2015 - January 25, 2016
	Norway	74	26	December 11, 2015 - January 27, 2016
	Sweden	92	45	December 2, 2015 - January 19, 2016

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