



Summary Large Corporates & Institutions

Finland 2016



Designs

			Finland
Number of Surveys			20
Number of Interviews	All		741
	Tier 1 (largest clients)		202
Total Points Calculation	Rank 1: 55 points Rank 2: 44 points Rank 3: 33 points Rank 4: 22 points Rank 5: 11 points	Rank based on Overall Performance in each survey Each supplier's points are summed and ranked If rank is tied, suppliers are placed in alphabetical order	
Interviewees	CFO, CEO, CIO, Partner, Group Treasurer, Head of Funding, Treasurer, Trader, Portfolio Manager, Buy-Side Analyst, Cash Manager, Head of Trade Finance, Head of Back Office		
Method	Telephone interviews by Prospera interviewers		

Total Points

All									
Rank 2016	Rank 2015	Points 2016		Number of Rank 1	Number of Rank 2	Number of Rank 3	Number of Rank 4	Number of Rank 5	
1	1	869	Danske Bank	8	7	1	4	0	
2	2	737	Nordea	7	4	4	2	0	
3	3	583	SEB	2	5	5	3	2	
4	4	451	OP Corporate Bank	1	1	7	5	1	
5	5	143	Swedbank	0	1	1	1	4	
*6	*6	77	Evli	1	0	0	1	0	
*6	*6	77	J.P. Morgan	1	0	0	1	0	
*8	*18	55	Barclays	0	1	0	0	1	
*8	9	55	FIM	1	0	0	0	0	
*10	*12	33	Access Partners	0	0	1	0	0	
*10	*12	33	Carnegie	0	0	0	0	3	
*10	-	33	eQ Asset Management	0	0	1	0	0	

Total Points

Tier 1										
Rank		Points 2016		Number of Rank 1	Number of Rank 2	Number of Rank 3	Number of Rank 4	Number of Rank 5		
2016	2015									
*1	2	451	Danske Bank	3	3	4	1	0		
*1	3	451	SEB	3	6	0	1	0		
3	1	429	Nordea	3	2	4	2	0		
4	4	264	OP Corporate Bank	1	0	3	4	2		
*5	*7	55	Carnegie	0	0	0	2	1		
*5	5	55	J.P. Morgan	1	0	0	0	0		
7	*9	33	Swedbank	0	0	0	0	3		
*8	-	22	Barclays	0	0	0	1	0		
*8	*9	22	Citigroup	0	0	0	1	0		
10	6	11	Handelsbanken	0	0	0	0	1		

Surveys

Survey	Market	No of Interviews		Time Period
		All	Tier 1	
Corporate Banking	Finland	53	18	September 15 - November 14, 2016
Institutional Banking	Finland	27	10	November 14 - December 15, 2016
M&A Advisors	Finland	64	-	Jun 28 - Nov 10, 2016 & Feb 3 - Oct 15, 2015
ECM Advisors	Finland	28	-	Jun 28 - Nov 10, 2016 & Feb 3 - Oct 15, 2015
Syndicated Loans	Finland	25	17	September 13 - November 23, 2016
Loan Agency & Loan Operations	Finland	42	17	September 13 - November 23, 2016
DCM IG Issuers	Finland	39	-	March 30 - May 13, 2016
Domestic Credit Products	Finland	23	-	February 25 - April 13, 2016
Nordic Credit Products	Finland	22	-	February 25 - April 13, 2016
Government Securities	Finland	15	-	February 25 - April 13, 2016

Surveys

Survey	Market	No of Interviews		Time Period
		All	Tier 1	
Interest Rate Swaps	Finland	28	15	February 16 - March 21, 2016
Foreign Exchange	Finland	51	28	April 7 - May 20, 2016
Domestic Equity Research & Advisory	Finland	26	14	November 8 - December 12, 2016
Domestic Equity Execution	Finland	26	14	November 8 - December 12, 2016
Domestic Equity Corporate Access	Finland	26	14	November 8 - December 12, 2016
Back Office Equity	Finland	22	-	August 25 - September 19, 2016
Back Office FI, FX & Derivatives	Finland	39	-	May 20 - June 21, 2016
External Asset Management	Finland	60	-	May 10 - August 15, 2016
Cash Management	Finland	51	20	December 10, 2015 - January 25, 2016
Trade Finance	Finland	74	35	December 2, 2015 - January 25, 2016

Top 5 Overall Performance

All Rank	Corporate Banking	Institutional Banking	M&A Advisors
1	Danske Bank	Danske Bank	Danske Bank
2	OP Corporate Bank	Nordea	SEB
3	Nordea	SEB	Access Partners
4	SEB	OP Corporate Bank	Advium
5	Swedbank	-	HLP

Tier 1 Rank	Corporate Banking	Institutional Banking	M&A Advisors
1	Danske Bank	SEB	-
2	SEB	Nordea	-
3	Nordea	Danske Bank	-
4	OP Corporate Bank	OP Corporate Bank	-
5	Swedbank	-	-

Top 5 Overall Performance

All Rank	ECM Advisors	Syndicated Loans	Loan Agency & Loan Operations
1	Danske Bank	OP Corporate Bank	Danske Bank, SEB
2	Nordea	Danske Bank	-
3	OP Corporate Bank	SEB	Nordea
4	-	Nordea	OP Corporate Bank
5	-	Swedbank	Swedbank

Tier 1 Rank	ECM Advisors	Syndicated Loans	Loan Agency & Loan Operations
1	-	OP Corporate Bank	Danske Bank
2	-	SEB	SEB
3	-	Danske Bank	Nordea
4	-	Nordea	OP Corporate Bank
5	-	Swedbank	Swedbank

Top 5 Overall Performance

All Rank	DCM IG Issuers	Domestic Credit Products	Nordic Credit Products
1	Nordea	Danske Bank	Nordea
2	Danske Bank	Nordea	Danske Bank
3	Swedbank	OP Corporate Bank	SEB
4	OP Corporate Bank	SEB	Swedbank
5	SEB	Swedbank	Calyon

Tier 1 Rank			
1	-	-	-
2	-	-	-
3	-	-	-
4	-	-	-
5	-	-	-

Top 5 Overall Performance

All	Government Securities	Interest Rate Swaps	Foreign Exchange
Rank			
1	Danske Bank	Nordea	J.P. Morgan
2	Barclays	Danske Bank	Nordea
3	Nordea	OP Corporate Bank	Danske Bank
4	J.P. Morgan	SEB	Citigroup
5	BNP	-	Barclays

Tier 1			
Rank			
1	-	Nordea	J.P. Morgan
2	-	Danske Bank	Nordea
3	-	OP Corporate Bank	Danske Bank
4	-	SEB	Barclays, Citigroup
5	-	-	-

Top 5 Overall Performance

All Rank	Domestic Equity Research & Advisory	Domestic Equity Execution	Domestic Equity Corporate Access
1	Nordea	Nordea	Nordea
2	SEB	SEB	Danske Bank
3	OP Corporate Bank	OP Corporate Bank	SEB
4	Danske Bank	Danske Bank	OP Corporate Bank
5	Carnegie	Carnegie	Carnegie

Tier 1 Rank	Domestic Equity Research & Advisory	Domestic Equity Execution	Domestic Equity Corporate Access
1	Nordea	Nordea	Danske Bank
2	SEB	SEB	SEB
3	Danske Bank	OP Corporate Bank	Nordea
4	Carnegie	Danske Bank	Carnegie
5	OP Corporate Bank	Carnegie	OP Corporate Bank

Top 5 Overall Performance

All Rank	Back Office Equity	Back Office FI, FX & Derivatives	External Asset Management
1	FIM	Nordea	Evli
2	Danske Bank	Swedbank	SEB
3	OP Corporate Bank	SEB	eQ AM
4	Evli	Danske Bank	Danske Bank
5	SEB	OP Corporate Bank	Aktia

Tier 1 Rank			
1	-	-	-
2	-	-	-
3	-	-	-
4	-	-	-
5	-	-	-

Top 5 Overall Performance

All	Cash Management	Trade Finance
Rank		
1	Danske Bank	SEB
2	SEB	Danske Bank
3	Nordea	OP Corporate Bank
4	OP Corporate Bank	Nordea
5	-	Handelsbanken

Tier 1		
Rank		
1	SEB	SEB
2	Danske Bank	Danske Bank
3	Nordea	OP Corporate Bank
4	OP Corporate Bank	Nordea
5	-	Handelsbanken

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