



Summary Large Corporates & Institutions

Denmark 2016



Designs

		Denmark
Number of Surveys		20
Number of Interviews	All	807
	Tier 1 (largest clients)	225
Total Points Calculation	Rank 1: 55 points Rank 2: 44 points Rank 3: 33 points Rank 4: 22 points Rank 5: 11 points	Rank based on Overall Performance in each survey Each supplier's points are summed and ranked If rank is tied, suppliers are placed in alphabetical order
Interviewees	CFO, CEO, CIO, Partner, Group Treasurer, Head of Funding, Treasurer, Trader, Portfolio Manager, Buy-Side Analyst, Cash Manager, Head of Trade Finance, Head of Back Office	
Method	Telephone interviews by Prospera interviewers	

Total Points

All									
Rank		Points		Number of	Number of	Number of	Number of	Number of	
2016	2015	2016		Rank 1	Rank 2	Rank 3	Rank 4	Rank 5	
1	1	1034	Danske Bank	15	4	1	0	0	
2	2	704	Nordea	2	9	4	2	2	
3	3	550	SEB	0	3	10	4	0	
4	6	176	Jyske Bank	1	1	1	1	2	
5	4	143	Nykredit	0	2	1	1	0	
6	5	88	Carnegie	0	1	0	1	2	
*7	11	55	FIH	1	0	0	0	0	
*7	-	55	Goldman Sachs	1	0	0	0	0	
*9	*9	44	ABG Sundal Collier	0	0	0	1	2	
*9	-	44	Morgan Stanley	0	1	0	0	0	
*9	*13	44	Sydbank	0	0	0	1	2	

Total Points

Tier 1		Points 2016		Number of Rank 1	Number of Rank 2	Number of Rank 3	Number of Rank 4	Number of Rank 5
Rank 2016	Rank 2015							
1	1	572	Danske Bank	8	3	0	0	0
2	2	429	Nordea	1	8	0	1	0
3	3	275	SEB	0	0	7	2	0
4	*4	121	Jyske Bank	1	0	1	1	1
*5	*4	55	Carnegie	0	0	0	2	1
*5	-	55	Goldman Sachs	1	0	0	0	0
7	*8	44	Nykredit	0	0	1	0	1
8	7	33	ABG Sundal Collier	0	0	0	1	1
*9	10	22	BNP Paribas	0	0	0	1	0
*9	-	22	Deutsche Bank	0	0	0	1	0

Surveys

Survey	Market	No of Interviews		Time Period
		All	Tier 1	
Corporate Banking	Denmark	46	28	September 20 - November 10, 2016
Institutional Banking	Denmark	41	24	November 14 - December 15, 2016
Corporate Finance Advisors	Denmark	72	-	Jul 4 - Nov 2, 2016 & Feb 3 - Oct 15, 2015
Syndicated Loans	Denmark	14	-	September 13 - November 23, 2016
Loan Agency & Loan Operations	Denmark	35	11	September 13 - November 23, 2016
DCM IG Issuers	Denmark	16	-	March 31 - May 13, 2016
Investment Grade Credit Products	Denmark	13	-	May 2 - June 29, 2016
DKK Government Securities	Denmark	29	-	March 2 - April 19, 2016
DKK Mortgage Bonds	Denmark	46	18	March 2 - April 19, 2016
EUR Fixed Income	Denmark	18	-	March 2 - April 15, 2016

Surveys

Survey	Market	No of Interviews		Time Period
		All	Tier 1	
Interest Rate Swaps	Denmark	22	12	March 2 - April 19, 2016
Foreign Exchange	Denmark	63	27	April 1 - May 24, 2016
Domestic Equity Research & Advisory	Denmark	40	15	October 28 - December 13, 2016
Domestic Equity Execution	Denmark	40	15	October 28 - December 13, 2016
Domestic Equity Corporate Access	Denmark	40	15	October 28 - December 13, 2016
Back Office Equity	Denmark	30	-	August 23 - September 19, 2016
Back Office FI, FX & Derivatives	Denmark	40	-	May 23 - June 17, 2016
External Asset Management	Denmark	77	-	May 3 - June 15, 2016
Cash Management	Denmark	49	25	December 18, 2015 - January 29, 2016
Trade Finance	Denmark	76	35	December 2, 2015 - January 25, 2016

Top 5 Overall Performance

All Rank	Corporate Banking	Institutional Banking	Corporate Finance Advisors
1	Danske Bank	Goldman Sachs	FIH
2	SEB	Danske Bank	Carnegie
3	Nordea	SEB	Danske Bank
4	BNP Paribas	Nordea	SEB
5	-	Jyske Bank	ABG Sundal Collier, Nordea

Tier 1 Rank	Corporate Banking	Institutional Banking	Corporate Finance Advisors
1	Danske Bank	Goldman Sachs	-
2	Nordea	Danske Bank	-
3	SEB	SEB	-
4	BNP Paribas	Nordea	-
5	-	Jyske Bank	-

Top 5 Overall Performance

All Rank	Syndicated Loans	Loan Agency & Loan Operations	DCM IG Issuers
1	Danske Bank	Danske Bank	Danske Bank
2	Nordea	Nordea	SEB
3	SEB	-	Nordea
4	-	-	-
5	-	-	-

Tier 1 Rank	Syndicated Loans	Loan Agency & Loan Operations	DCM IG Issuers
1	-	Danske Bank	-
2	-	Nordea	-
3	-	-	-
4	-	-	-
5	-	-	-

Top 5 Overall Performance

All Rank	Investment Grade Credit Products	DKK Government Securities	DKK Mortgage Bonds
1	Danske Bank	Danske Bank	Jyske Bank
2	Nordea	Nykredit	Danske Bank
3	SEB	Nordea	Nykredit
4	Barclays	SEB	SEB
5	BNP Paribas	Sydbank	Sydbank

Tier 1 Rank			
1	-	-	Jyske Bank
2	-	-	Danske Bank
3	-	-	Nykredit
4	-	-	SEB
5	-	-	Sydbank

Top 5 Overall Performance

All Rank	EUR Fixed Income	Interest Rate Swaps	Foreign Exchange
1	Danske Bank	Danske Bank	Danske Bank
2	Morgan Stanley	Nordea	Nordea
3	Nordea	SEB	Jyske Bank
4	-	Deutsche Bank	SEB
5	-	-	-

Tier 1 Rank	EUR Fixed Income	Interest Rate Swaps	Foreign Exchange
1	-	Danske Bank	Danske Bank
2	-	Nordea	Nordea
3	-	SEB	Jyske Bank
4	-	Deutsche Bank	SEB
5	-	-	Nykredit

Top 5 Overall Performance

All Rank	Domestic Equity Research & Advisory	Domestic Equity Execution	Domestic Equity Corporate Access
1	Danske Bank	Nordea	Nordea
2	Nordea	Danske Bank	Danske Bank
3	SEB	SEB	SEB
4	Carnegie	Jyske Bank	ABG Sundal Collier
5	ABG Sundal Collier	Carnegie	Carnegie

Tier 1 Rank	Domestic Equity Research & Advisory	Domestic Equity Execution	Domestic Equity Corporate Access
1	Danske Bank	Danske Bank	Danske Bank
2	Nordea	Nordea	Nordea
3	SEB	SEB	SEB
4	Carnegie	Carnegie, Jyske Bank	ABG Sundal Collier
5	ABG Sundal Collier	-	Carnegie

Top 5 Overall Performance

All Rank	Back Office Equity	Back Office FI, FX & Derivatives	External Asset Management
1	Danske Bank	Danske Bank	Danske Bank
2	Jyske Bank	Nykredit	Nordea
3	SEB	SEB	SEB
4	Sydbank	Nordea	Nykredit
5	Nordea	Jyske Bank	Carnegie AM

Tier 1 Rank			
1	-	-	-
2	-	-	-
3	-	-	-
4	-	-	-
5	-	-	-

Top 5 Overall Performance

All Rank	Cash Management	Trade Finance
1	Danske Bank	Danske Bank
2	Nordea	Nordea, SEB
3	-	-
4	-	-
5	-	-

Tier 1 Rank	Cash Management	Trade Finance
1	Danske Bank	Nordea
2	Nordea	Danske Bank
3	-	SEB
4	-	-
5	-	-

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