

Large Corporates & Institutions Surveys 2015 Sweden



Survey Design Prospera Top Lists 2015

Benchmark	Number of Surveys	Sweden 23
# Interviewed	All Tier 1	1344 352
Top List Points	For each survey, TNS Sifo Prospera has allotted the top ranked supplier/suppliers 55 points, the second ranked 44 points, the third 33 points, the fourth 22 points and the fifth 11 points. Each supplier's points are summed. In case the rank is tied, suppliers are placed in alphabetical order	
Interviewees	CFO, CEO, CIO, Group Treasurer, Assistant Treasurer, Finance Director, Head of Bank Relations, Cash Manager, Head of Trade Finance, Partners, Head of Back Office, Traders, Dealers, Portfolio Managers & Buy-Side Analysts	
Method	Telephone interviews by TNS Sifo Prospera's interviewers	

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Survey	All #	Tier 1 #	Time period
Back Office Equity Sweden	32		- August 5 th - September 2 nd , 2015
Back Office FI, FX & Derivatives Sweden	43		- May 22 nd - June 16 th , 2015
Cash Management Sweden	82	45	December 9 th , 2014 - January 23 rd , 2015
Commercial Papers Sweden	26		- December 3 rd , 2014 - January 15 th , 2015
Corporate Banking Sweden	79	33	November 2 nd - December 9 th , 2015
DCM IG Issuers Sweden	70		- April 13 th - May 26 th , 2015
Domestic Equity Research & Advisory Sweden	63	23	September 17 th - November 4 th , 2015
Domestic Equity Execution Sweden	63	23	September 17 th - November 4 th , 2015
Domestic Equity Corporate Access Sweden	63	23	September 17 th - November 4 th , 2015
ECM Advisors Sweden	56		- February 3 rd - October 15 th , 2015
Emerging Markets Foreign Exchange Sweden	25		- March 10 th - April 7 th , 2015
Equity Derivatives Sweden	31	21	April 13 th - May 7 th , 2015
External Asset Mgmt Sweden Nordic Suppliers	108		- March 31 st - May 19 th , 2015
Fixed Income Sweden	52	25	January 23 rd - February 16 th , 2015
Foreign Exchange Sweden	64	23	March 10 th - April 7 th , 2015
Fund Distributors & Selectors Sweden	55		- October 12 th - November 6 th , 2015
Institutional Banking Sweden	71	28	September 29 th - November 17 th , 2015
Interest Rate Swaps Sweden	53	19	January 27 th - February 16 th , 2015
Investment Grade Credit Products Sweden	44		- December 3 rd , 2014 - January 15 th , 2015
Loan Agency & Loan Operations Sweden	60	23	November 12 th , 2015 - January 12 th , 2016
M&A Advisors Sweden	69		- February 3 rd - October 15 th , 2015
Multi-Bank Lending Facilities/Syndicated Loans Sweden	44	24	November 25 th , 2015 - January 12 th , 2016
Trade Finance Sweden	91	42	December 2 nd , 2014 - January 28 th , 2015

Summary Prospera Top Lists 2015

All

Rank	Points		#1	#2	#3	#4	#5
15	14	15					
1	1	902 SEB	5	9	4	4	1
2	3	825 Danske Bank	9	4	4	0	2
3	2	726 Nordea	4	2	9	5	1
4	4	341 Handelsbanken	0	3	1	4	8
*5	6	308 Carnegie	4	1	0	2	0
*5	5	308 Swedbank	0	3	2	3	4
7	*8	77 ABGSC	0	1	0	0	3
*8	*19	55 BNP	1	0	0	0	0
*8	-	55 Carnegie AM	0	1	0	0	1
*8	*19	55 Citigroup	0	0	1	1	0

Tier 1

Rank	Points		#1	#2	#3	#4	#5
15	14	15					
1	1	539 SEB	3	6	2	2	0
2	3	517 Danske Bank	5	2	4	1	0
3	2	506 Nordea	3	4	3	3	0
4	4	187 Handelsbanken	1	0	0	4	4
*5	6	132 Carnegie	1	1	1	0	0
*5	5	132 Swedbank	0	0	2	2	2
7	7	44 DNB	0	0	1	0	1
8	*12	33 Goldman Sachs	0	0	1	0	0
9	*8	22 ABGSC	0	0	0	0	2
*10	-	11 Calyon	0	0	0	0	1
*10	-	11 Citigroup	0	0	0	0	1
*10	*8	11 J.P. Morgan	0	0	0	0	1



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All	Back Office Equity	FI, FX & Derivatives	Back Office	Cash Management	Commercial Papers
1	SEB	SEB	SEB	Danske Bank	Danske Bank
2	Carnegie, Danske Bank	Swedbank	Swedbank	SEB	SEB
3	-	Nordea	Nordea	Handelsbanken	Swedbank
4	Nordea	Handelsbanken	Handelsbanken	Nordea	Handelsbanken
5	Handelsbanken	Danske Bank	Danske Bank	Swedbank	Nordea
Tier 1					
1	-	-	-	Handelsbanken	-
2	-	-	-	SEB	-
3	-	-	-	Danske Bank	-
4	-	-	-	Nordea	-
5	-	-	-	Swedbank	-

Summary Prospera Top Lists 2015

All	Corporate Banking	DCM IG Issuers	Domestic Equity Research & Advisory	Domestic Equity Execution
1	SEB	SEB	Nordea	Carnegie
2	Danske Bank	Swedbank	SEB	Nordea
3	Nordea	Danske Bank	Danske Bank	SEB
4	Citigroup	Nordea	Carnegie	Handelsbanken
5	RBS	Handelsbanken	ABGSC	ABGSC
Tier 1				
1	SEB	-	Nordea	Carnegie
2	Nordea	-	Carnegie	SEB
3	Danske Bank, DNB	-	Danske Bank	Nordea
4	-	-	SEB	Handelsbanken
5	Citigroup	-	ABGSC	ABGSC

Summary Prospera Top Lists 2015

All	Domestic Equity Corporate Access	ECM Advisors	Emerging Markets Foreign Exchange	Equity Derivatives
1	Nordea	Carnegie	BNP	Nordea
2	SEB	Handelsbanken	SEB	Danske Bank
3	Danske Bank	SEB	Citigroup, Danske Bank	Swedbank
4	Carnegie	Nordea	-	SEB
5	Handelsbanken	ABGSC	RBS	Handelsbanken
Tier 1				
1	SEB	-	-	Nordea
2	Nordea	-	-	Danske Bank
3	Carnegie	-	-	Swedbank
4	Danske Bank	-	-	SEB
5	Handelsbanken	-	-	Handelsbanken

Summary Prospera Top Lists 2015

All	External Asset Mgmt Nordic Suppliers	Fixed Income	Foreign Exchange	Fund Distributors & Selectors
1	Nordea	Danske Bank	Danske Bank	Carnegie Fonder
2	Handelsbanken	SEB	SEB	Carnegie AM
3	DNB	Nordea	Nordea	Lannebo Fonder
4	SEB	Swedbank	J.P. Morgan	BlackRock
5	Carnegie AM	Handelsbanken	Swedbank	Catella Fonder, SEB
Tier 1				
1	-	Danske Bank	SEB	-
2	-	Nordea	Danske Bank	-
3	-	SEB	Goldman Sachs	-
4	-	Swedbank	Nordea	-
5	-	Handelsbanken	Calyon	-

Summary Prospera Top Lists 2015

All	Institutional Banking	Interest Rate Swaps	Investment Grade Credit Products	Loan Agency & Loan Operations
1	Danske Bank	Danske Bank	SEB	Danske Bank
2	SEB	Nordea	Danske Bank	Swedbank
3	Nordea	SEB	Nordea	Nordea
4	J.P. Morgan	Swedbank	Swedbank	SEB
5	Swedbank	Handelsbanken	Handelsbanken	Handelsbanken
Tier 1				
1	Danske Bank	Danske Bank	-	Nordea
2	SEB	SEB	-	SEB
3	Swedbank	Nordea	-	Danske Bank
4	Nordea	Swedbank	-	Handelsbanken
5	J.P. Morgan	Handelsbanken	-	-

Summary Prospera Top Lists 2015

All	M&A Advisors	Multi-Bank Lending Facilities/Syndicated Loans	Trade Finance
1	Carnegie	Danske Bank	Danske Bank
2	ABGSC	SEB	Handelsbanken
3	SEB	Nordea	Nordea
4	Nordea	Handelsbanken	SEB
5	Danske Bank	DNB	Swedbank
Tier 1			
1	-	Danske Bank	Danske Bank
2	-	SEB	Nordea
3	-	Nordea	SEB
4	-	Handelsbanken	Handelsbanken
5	-	DNB	Swedbank