

Large Corporates & Institutions Surveys 2015 Norway



Survey Design Prospera Top Lists 2015

Benchmark	Number of Surveys	Norway 21
# Interviewed	All Tier 1	1057 263
Top List Points	For each survey, TNS Sifo Prospera has allotted the top ranked supplier/suppliers 55 points, the second ranked 44 points, the third 33 points, the fourth 22 points and the fifth 11 points. Each supplier's points are summed. In case the rank is tied, suppliers are placed in alphabetical order	
Interviewees	CFO, CEO, CIO, Group Treasurer, Assistant Treasurer, Finance Director, Head of Bank Relations, Cash Manager, Head of Trade Finance, Partners, Head of Back Office, Traders, Dealers, Portfolio Managers & Buy-Side Analysts	
Method	Telephone interviews by TNS Sifo Prospera's interviewers	

Survey Design Prospera Top Lists 2015

Survey	All #	Tier 1 #	Time period
Back Office Equity Norway	28		- August 5 th - September 17 th , 2015
Back Office FI, FX & Derivatives Norway	36		- May 22 nd - June 16 th , 2015
Cash Management Norway	50	27	December 12 th , 2014 – February 4 th , 2015
Corporate Banking Norway	60	33	October 28 th - December 9 th , 2015
DCM IG Issuers Norway	50		- April 20 th – June 2 nd , 2015
Domestic Equity Research & Advisory Norway	53	21	September 24 th – November 10 th , 2015
Domestic Equity Execution Norway	53	21	September 24 th – November 10 th , 2015
Domestic Equity Corporate Access Norway	53	21	September 24 th – November 10 th , 2015
ECM Advisors Norway	79		- February 3 rd – October 15 th , 2015
Emerging Markets Foreign Exchange Norway	16		- March 19 th – April 23 rd , 2015
External Asset Mgmt Norway Nordic Suppliers	72		- April 15 th – May 29 th , 2015
Foreign Exchange Norway	59	26	March 19 th – April 23 rd , 2015
Fund Distributors & Selectors Norway	50		- May 5 th - June 9 th , 2015
Government Securities Norway	26		- February 3 rd - March 3 rd , 2015
Institutional Banking Norway	47	19	September 30 th - November 19 th , 2015
Interest Rate Swaps Norway	27	15	February 3 rd - March 3 rd , 2015
Investment Grade Credit Products Norway	40	21	February 3 rd - March 3 rd , 2015
Loan Agency & Loan Operations Norway	47	15	November 12 th , 2015 – January 25 th , 2016
M&A Advisors Norway	97		- February 3 rd – October 15 th , 2015
Multi-Bank Lending Facilities/Syndicated Loans Norway	33	15	November 12 th , 2015 – January 22 nd , 2016
Trade Finance Norway	81	29	December 10 th , 2014 - January 28 th , 2015

Summary Prospera Top Lists 2015

All

Rank	Points		#1	#2	#3	#4	#5
15	14	15					
1	1	847 DNB	7	10	0	1	0
2	2	726 Nordea	6	5	3	3	1
3	3	440 Danske Bank	3	1	3	6	0
4	4	341 SEB	1	0	5	4	3
5	5	242 ABGSC	3	1	1	0	0
6	6	198 Swedbank	0	1	3	1	3
7	9	121 Arctic	0	2	1	0	0
*8	-	66 Alfred Berg	0	0	2	0	0
*8	8	66 Pareto	0	0	2	0	0
*10	7	55 Carnegie	0	0	0	1	3
*10	-	55 Fondsfinans	1	0	0	0	0

Tier 1

Rank	Points		#1	#2	#3	#4	#5
15	14	15					
1	1	583 DNB	7	4	0	1	0
2	3	440 Nordea	3	4	2	1	1
3	2	319 Danske Bank	1	1	6	1	0
4	4	242 SEB	0	2	2	3	2
*5	6	132 ABGSC	1	1	1	0	0
*5	5	132 Swedbank	0	1	1	2	1
*7	7	22 Carnegie	0	0	0	1	0
*7	8	22 Handelsbanken	0	0	0	0	2
*7	10	22 Pareto	0	0	0	0	2
10	-	11 J.P. Morgan	0	0	0	0	1



Summary Prospera Top Lists 2015

All	Back Office Equity	FI, FX & Derivatives	Back Office Derivatives	Cash Management
1	Fondsfinans		Nordea	DNB
2	SpareBank 1		DNB	Danske Bank
3	Arctic		SEB	Nordea
4	Clarksons Platou Securities		Handelsbanken	-
5	Carnegie		Swedbank	-
Tier 1				
1	-		-	DNB
2	-		-	Nordea
3	-		-	Danske Bank
4	-		-	-
5	-		-	-

Summary Prospera Top Lists 2015

All	Corporate Banking	DCM IG Issuers	Domestic Equity Research & Advisory
1	Danske Bank	DNB	ABGSC
2	DNB	Nordea	DNB
3	SEB	Swedbank	Swedbank
4	Nordea	Danske Bank	Carnegie
5	Handelsbanken	SEB	Nordea
Tier 1			
1	Danske Bank	-	ABGSC
2	Nordea	-	DNB
3	SEB	-	Swedbank
4	DNB	-	Carnegie
5	Handelsbanken	-	SEB

Summary Prospera Top Lists 2015

All	Domestic Equity Execution	Domestic Equity Corporate Access	ECM Advisors
1	DNB	DNB	ABGSC
2	ABGSC	Swedbank	Arctic
3	Nordea	ABGSC	Goldman Sachs, Pareto
4	SEB	Nordea	-
5	Carnegie	SEB	Carnegie
Tier 1			
1	DNB	DNB	-
2	ABGSC	Swedbank	-
3	Nordea	ABGSC, Nordea	-
4	SEB	-	-
5	Pareto	Pareto	-

Summary Prospera Top Lists 2015

All	Emerging Markets Foreign Exchange	External Asset Mgmt Nordic Suppliers	Foreign Exchange
1	Nordea	Nordea	Nordea
2	DNB	DNB	DNB
3	-	Alfred Berg	SEB
4	-	Danske Bank, KLP	Danske Bank
5	-	-	-
Tier 1			
1	-	-	Nordea
2	-	-	DNB
3	-	-	Danske Bank
4	-	-	SEB
5	-	-	J.P. Morgan

Summary Prospera Top Lists 2015

All	Fund Distributors & Selectors Norway	Government Securities	Institutional Banking
1	Danske Bank	DNB	DNB
2	Nordea	Nordea	Nordea
3	Alfred Berg	Danske Bank	Swedbank
4	Schroders	SEB	Danske Bank
5	ODIN Fondene	-	SEB
Tier 1			
1	-	-	DNB
2	-	-	Danske Bank
3	-	-	SEB
4	-	-	Swedbank
5	-	-	Nordea

Summary Prospera Top Lists 2015

All	Interest Rate Swaps	Investment Grade Credit Products	Loan Agency & Loan Operations
1	Nordea	DNB	SEB
2	DNB	Nordea	DNB
3	Danske Bank	Danske Bank	Nordea
4	SEB	SEB	Danske Bank
5	Swedbank	Swedbank	-
Tier 1			
1	Nordea	DNB	Nordea
2	DNB	Nordea	DNB
3	Danske Bank	Danske Bank	Danske Bank
4	SEB	Swedbank	-
5	Swedbank	SEB	-

Summary Prospera Top Lists 2015

All	M&A Advisors	Multi-Bank Lending Facilities/Syndicated Loans	Trade Finance
1	ABGSC	Nordea	Danske Bank
2	Arctic	DNB	DNB
3	Pareto	SEB	SEB
4	DNB, Swedbank	Danske Bank	Nordea
5	-	Handelsbanken	-
Tier 1			
1	-	DNB	DNB
2	-	Nordea, SEB	SEB
3	-	-	Danske Bank
4	-	Danske Bank	Nordea
5	-	Handelsbanken	-