

# Large Corporates & Institutions Surveys 2015 Finland



# Survey Design Prospera Top Lists 2015

Benchmark	Number of Surveys	<b>Finland</b> 20
# Interviewed	All Tier 1	703 216
Top List Points	For each survey, TNS Sifo Prospera has allotted the top ranked supplier/suppliers 55 points, the second ranked 44 points, the third 33 points, the fourth 22 points and the fifth 11 points. Each supplier's points are summed. In case the rank is tied, suppliers are placed in alphabetical order	
Interviewees	CFO, CEO, CIO, Group Treasurer, Assistant Treasurer, Finance Director, Head of Bank Relations, Cash Manager, Head of Trade Finance, Partners, Head of Back Office, Traders, Dealers, Portfolio Managers & Buy-Side Analysts	
Method	Telephone interviews by TNS Sifo Prospera's interviewers	



# Survey Design Prospera Top Lists 2015

Survey	All #	Tier 1 #	Time period
Back Office Equity Finland	24		- August 5 <sup>th</sup> - September 4 <sup>th</sup> , 2015
Back Office FI, FX & Derivatives Finland	36		- May 22 <sup>nd</sup> - June 16 <sup>th</sup> , 2015
Cash Management Finland	53	25	December 19 <sup>th</sup> , 2014 - February 3 <sup>rd</sup> , 2015
Corporate Banking Finland	49	20	October 30 <sup>th</sup> - December 17 <sup>th</sup> , 2015
DCM IG Issuers Finland	38		- April 14 <sup>th</sup> - June 5 <sup>th</sup> , 2015
Domestic Credit Products Finland	24		- February 17 <sup>th</sup> - April 2 <sup>nd</sup> , 2015
Domestic Equity Research & Advisory Finland	27	15	October 2 <sup>nd</sup> - November 18 <sup>th</sup> , 2015
Domestic Equity Execution Finland	27	15	October 2 <sup>nd</sup> - November 18 <sup>th</sup> , 2015
Domestic Equity Corporate Access Finland	27	15	October 2 <sup>nd</sup> - November 18 <sup>th</sup> , 2015
ECM Advisors Finland	10		- February 3 <sup>rd</sup> - October 15 <sup>th</sup> , 2015
Emerging Markets Foreign Exchange Finland	36		- March 19 <sup>th</sup> - April 17 <sup>th</sup> , 2015
External Asset Mgmt Finland Nordic Suppliers	55		- April 28 <sup>th</sup> - June 12 <sup>th</sup> , 2015
Foreign Exchange Finland	53	28	March 19 <sup>th</sup> - April 17 <sup>th</sup> , 2015
Institutional Banking Finland	28	13	October 6 <sup>th</sup> - November 27 <sup>th</sup> , 2015
Interest Rate Swaps Finland	30	13	February 13 <sup>th</sup> - March 10 <sup>th</sup> , 2015
Loan Agency & Loan Operations Finland	30	18	November 27 <sup>th</sup> , 2015 - January 15 <sup>th</sup> , 2016
M&A Advisors Finland	35		- February 3 <sup>rd</sup> - October 15 <sup>th</sup> , 2015
Multi-Bank Lending Facilities/Syndicated Loans Finland	24	18	November 27 <sup>th</sup> , 2015 - January 14 <sup>th</sup> , 2016
Nordic Credit Products Finland	21		- February 17 <sup>th</sup> - April 2 <sup>nd</sup> , 2015
Trade Finance Finland	76	36	December 17 <sup>th</sup> , 2014 - February 9 <sup>th</sup> , 2015

# Summary Prospera Top Lists 2015

All

Rank	Points		#1	#2	#3	#4	#5
<b>15</b>	<b>14</b>	<b>15</b>					
1	3	792 Danske Bank	9	2	6	0	1
2	1	781 Nordea	8	5	2	2	1
3	2	638 SEB	1	7	5	4	2
4	4	385 Pohjola	1	2	4	4	2
5	5	121 Swedbank	0	0	2	1	3
*6	*7	99 Evli Bank	1	1	0	0	0
*6	*7	99 J.P. Morgan	0	1	1	1	0
8	6	77 Handelsbanken	0	0	1	0	4
9	*17	55 FIM	1	0	0	0	0
10	-	44 Advium	0	1	0	0	0

Tier 1

Rank	Points		#1	#2	#3	#4	#5
<b>15</b>	<b>14</b>	<b>15</b>					
1	1	539 Nordea	8	1	1	1	0
2	2	385 Danske Bank	2	3	3	2	0
3	3	374 SEB	2	3	1	4	1
4	4	231 Pohjola	0	2	3	1	2
5	*8	77 J.P. Morgan	0	1	1	0	0
6	5	66 Handelsbanken	0	0	1	0	3
*7	*8	33 Carnegie	0	0	0	1	1
*7	*8	33 Deutsche Bank	0	0	1	0	0
*9	7	22 Citigroup	0	0	0	1	0
*9	6	22 Swedbank	0	0	0	0	2

# Summary Prospera Top Lists 2015

All	Back Office Equity	Back Office FI, FX & Derivatives	Cash Management	Corporate Banking
1	FIM	Nordea, Pohjola	Danske Bank	Danske Bank
2	Evli Bank	-	SEB	Nordea
3	SEB	SEB, Swedbank	Nordea	SEB
4	Nordea	-	Pohjola	Pohjola
5	Handelsbanken	Danske Bank	Handelsbanken	Swedbank
Tier 1				
1	-	-	SEB	Danske Bank, Nordea
2	-	-	Danske Bank	-
3	-	-	Nordea	Pohjola
4	-	-	Pohjola	SEB
5	-	-	Handelsbanken	Swedbank

# Summary Prospera Top Lists 2015

All	DCM IG Issuers	Domestic Credit Products	Domestic Equity Research & Advisory	Domestic Equity Execution
1	Danske Bank	Danske Bank	Nordea	Nordea
2	Nordea	Nordea	SEB	SEB
3	Swedbank	Pohjola	Danske Bank, Handelsbanken	Danske Bank
4	Pohjola	SEB	-	Deutsche Bank
5	SEB	Swedbank	Carnegie	Handelsbanken
Tier 1				
1	-	-	Nordea	Nordea
2	-	-	SEB	SEB
3	-	-	Handelsbanken	Deutsche Bank
4	-	-	Danske Bank	Danske Bank
5	-	-	Carnegie	Handelsbanken

# Summary Prospera Top Lists 2015

All	Domestic Equity Corporate Access	ECM Advisors	Emerging Markets Foreign Exchange	External Asset Mgmt Nordic Suppliers
1	Nordea	SEB	Danske Bank	Evli
2	SEB	Pohjola	SEB	SEB
3	Danske Bank	-	Nordea	Danske Bank
4	Pohjola	-	Swedbank	Aktia
5	Carnegie	-	Pohjola	Nordea
Tier 1				
1	Nordea	-	-	-
2	SEB	-	-	-
3	Danske Bank	-	-	-
4	Carnegie	-	-	-
5	Pohjola	-	-	-

# Summary Prospera Top Lists 2015

All	Foreign Exchange	Institutional Banking	Interest Rate Swaps	Loan Agency & Loan Operations
1	Nordea	Nordea	Nordea	Danske Bank
2	J.P. Morgan	Danske Bank	Danske Bank	Nordea
3	Danske Bank	J.P. Morgan	Pohjola	Pohjola, SEB
4	Citigroup	SEB	SEB	-
5	Barclays, SEB	Pohjola	-	-
Tier 1				
1	Nordea	Danske Bank	Nordea	Nordea
2	J.P. Morgan	Nordea	Pohjola	Pohjola
3	Danske Bank	J.P. Morgan	Danske Bank	SEB
4	Citigroup	SEB	SEB	-
5	SEB	Pohjola	-	-



# Summary Prospera Top Lists 2015

All	M&A Advisors	Multi-Bank Lending Facilities/Syndicated Loans	Nordic Credit Products	Trade Finance
1	Danske Bank	Nordea	Danske Bank	Danske Bank
2	Advium	Pohjola	Nordea	SEB
3	HLP CF	Danske Bank	SEB	Pohjola
4	Access Partners	SEB	BNP, J.P. Morgan	Nordea
5	Aventum	Swedbank	-	Handelsbanken
Tier 1				
1	-	Nordea	-	SEB
2	-	Danske Bank	-	Danske Bank
3	-	Pohjola	-	Pohjola
4	-	SEB	-	Nordea
5	-	Swedbank	-	Handelsbanken