

Large Corporates & Institutions Surveys 2014 Sweden



Survey Design Prospera Top Lists 2014

Benchmark	Number of Surveys	Sweden 24
# Interviewed	All Tier 1	1289 328
Top List Points	For each survey, TNS Sifo Prospera has allotted the top ranked supplier/suppliers 55 points, the second ranked 44 points, the third 33 points, the fourth 22 points and the fifth 11 points. Each supplier's points are summed. In case the rank is tied, suppliers are placed in alphabetical order	
Interviewees	CFO, CEO, CIO, Group Treasurer, Assistant Treasurer, Finance Director, Head of Bank Relations, Cash Manager, Head of Trade Finance, Partners, Head of Back Office, Traders, Dealers, Portfolio Managers & Buy-Side Analysts	
Method	Telephone interviews by TNS Sifo Prospera's interviewers	

Survey Design Prospera Top Lists 2014

Survey	All #	Tier 1 #	Time period
Back Office Equity Sweden	33		- August 20 th – September 18 th , 2014
Back Office FI, FX & Derivatives Sweden	38		- June 10 th – July 8 th , 2014
Cash Management Sweden	79	41	January 8 th – February 3 rd , 2014
Commercial Papers Sweden	23		- November 20 th – December 12 th , 2013
Corporate Banking Sweden	88	37	October 9 th - November 25 th , 2014
DCM Issuers IG Sweden	70		- May 5 th – June 5 th , 2014
Domestic Equity Research & Advisory Sweden	62	22	September 25 th – October 28 th , 2014
Domestic Equity Execution Sweden	62	22	September 25 th – October 28 th , 2014
Domestic Equity Corporate Access Sweden	62	22	September 25 th – October 28 th , 2014
ECM Advisors Sweden	38		- May 27 th – October 2 nd , 2014
Emerging Markets Foreign Exchange Sweden	30		- February 28 th – March 24 th , 2014
Equity Derivatives Sweden	34	22	March 31 st - April 22 nd , 2014
External Asset Mgmt Sweden Nordic Suppliers	112		- April 3 rd – May 14 th , 2014
Fixed Income Sweden	53	24	January 23 rd - February 13 th , 2014
Foreign Exchange Sweden	62	22	February 28 th – March 24 th , 2014
Fund Distributors & Selectors Sweden	35		- October 2 nd – October 31 st , 2014
High Yield Credit Products Sweden	24		- November 20 th – December 12 th , 2013
Institutional Banking Sweden	70	30	October 6 th - November 17 th , 2014
Interest Rate Swaps Sweden	44	16	February 6 th - March 11 th , 2014
Investment Grade Credit Products Sweden	40		- November 20 th – December 12 th , 2013
Loan Agency/Loan Operations Sweden	54		- October 6 th - December 17 th , 2014
M&A Advisors Sweden	46		- May 27 th – October 2 nd , 2014
Multi-Bank Lending Facilities/Syndicated Loans Sweden	47	28	October 6 th - December 17 th , 2014
Trade Finance Sweden	83	42	January 9 th – January 29 th 2014



Summary Prospera Top Lists 2014

All

Rank	Points		#1	#2	#3	#4	#5
14	13	14					
1	1	935 SEB	10	4	5	1	2
2	2	770 Nordea	5	7	3	3	2
3	3	638 Danske Bank	3	4	5	6	0
4	*4	363 Handelsbanken	1	2	1	4	9
5	*4	308 Swedbank	0	5	0	3	2
6	*7	209 Carnegie	2	0	1	2	2
7	*12	165 DNB	1	1	2	0	0
*8	10	77 ABGSC	0	0	1	1	2
*8	*23	77 Barclays	1	0	0	1	0
10	6	66 J.P. Morgan	0	1	0	1	0

Tier 1

Rank	Points		#1	#2	#3	#4	#5
14	13	14					
1	1	506 SEB	6	1	3	1	1
2	2	429 Nordea	3	4	2	1	0
3	3	407 Danske Bank	4	2	2	1	1
4	5	154 Handelsbanken	0	1	1	2	3
5	4	110 Swedbank	0	1	1	1	1
6	*11	88 Carnegie	0	1	1	0	1
7	*11	66 DNB	0	1	0	1	0
*8	8	55 ABGSC	0	0	1	1	0
*8	*15	55 J.P. Morgan	0	0	1	1	0
*10	6	44 Barclays	0	0	1	0	1
*10	-	44 BNP Paribas	0	0	1	0	1



Summary Prospera Top Lists 2014

All	Back Office Equity	FI, FX & Derivatives	Back Office Derivatives	Cash Management	Commercial Papers
1	SEB		SEB	SEB	Nordea
2	J.P. Morgan		Swedbank	Handelsbanken, Danske Bank	Swedbank
3	DNB Markets	Danske Bank, Nykredit		-	Danske Bank
4	Danske Bank		-	Nordea	SEB
5	Handelsbanken		Nordea	RBS	Handelsbanken
Tier 1					
1	-		-	SEB	-
2	-		-	Handelsbanken	-
3	-		-	Danske Bank	-
4	-		-	Nordea	-
5	-		-	RBS	-

Summary Prospera Top Lists 2014

All	Corporate Banking	DCM Issuers IG	Domestic Equity Research & Advisory	Domestic Equity Execution
1	SEB	SEB	Nordea	Carnegie
2	Danske Bank, HSBC	Danske Bank	SEB	Nordea
3	-	Nordea	Carnegie	SEB
4	Handelsbanken	Swedbank	ABGSC	Handelsbanken
5	Nordea	Handelsbanken	Handelsbanken	ABGSC
Tier 1				
1	SEB	-	Nordea	Nordea
2	DNB	-	SEB	Carnegie
3	BNP Paribas	-	ABGSC, Carnegie	SEB
4	HSBC	-	-	ABGSC, Handelsbanken
5	Danske Bank	-	Handelsbanken	-

Summary Prospera Top Lists 2014

All	Domestic Equity Corporate Access	ECM Advisors	Emerging Markets Foreign Exchange	Equity Derivatives
1	SEB	Carnegie	Barclays	Nordea
2	Nordea	SEB	Nordea	Swedbank
3	Handelsbanken	ABGSC	Deutsche Bank	SEB
4	Danske Bank	Handelsbanken	Danske Bank	Danske Bank
5	Carnegie	Swedbank	BNP Paribas	Handelsbanken
Tier 1				
1	SEB	-	-	Nordea
2	Nordea	-	-	Swedbank
3	Danske Bank, Handelsbanken	-	-	SEB
4	-	-	-	Danske Bank
5	Carnegie	-	-	Handelsbanken

Summary Prospera Top Lists 2014

All	External Asset Mgmt Nordic Suppliers	Fixed Income	Foreign Exchange	Fund Distributors & Selectors
1	Handelsbanken	Danske Consensus	SEB	Catella Fonder
2	DNB	Nordea	Nordea	Lannebo Fonder
3	SEB	SEB	Danske Bank	BlackRock
4	Brummer & Partners	Swedbank	Citigroup	Carnegie Fonder, J.P. Morgan
5	Carnegie	Handelsbanken	Handelsbanken	-
Tier 1				
1	-	Danske Consensus	SEB	-
2	-	Nordea	Danske Bank	-
3	-	SEB	Nordea	-
4	-	Swedbank	J.P. Morgan	-
5	-	Handelsbanken	Barclays, Deutsche Bank	-

Summary Prospera Top Lists 2014

All	High Yield Credit Products	Institutional Banking	Interest Rate Swaps	Investment Grade Credit Products
1	Nordea	SEB	Danske Consensus	Nordea
2	Swedbank	Danske Bank	Nordea	SEB
3	Pareto Securities	Goldman Sachs	SEB	Danske Bank
4	Danske Bank	Nordea	Barclays Capital	Swedbank
5	SEB	Deutsche Bank	Swedbank	Handelsbanken
Tier 1				
1	-	Danske Bank, SEB	Danske Consensus	-
2	-	-	Nordea	-
3	-	J.P. Morgan	Barclays Capital	-
4	-	Goldman Sachs	SEB	-
5	-	Deutsche Bank	Swedbank	-

Summary Prospera Top Lists 2014

All	Loan Agency/ Loan Operations	M&A Advisors	Multi-Bank Lending Facilities/Syndicated Loans	Trade Finance
1	DNB	SEB	SEB	Danske Bank
2	SEB	Handelsbanken	Nordea	Swedbank
3	Danske Bank	Nordea	DNB	Nordea
4	Nordea	Carnegie	Danske Bank	Handelsbanken
5	Handelsbanken	ABGSC	BNP Paribas	SEB
Tier 1				
1	-	-	SEB	Danske Bank
2	-	-	Danske Bank	Nordea
3	-	-	Nordea	Swedbank
4	-	-	DNB	Handelsbanken
5	-	-	BNP Paribas	SEB