

## Facts about the Survey & Definitions

		Organisations		Interviews	
		Tier 1A	Tier 1B	Lawyers	CEO/CFO
<b>Interviews</b>	Number	61	165	143	83
	Fee volume commercial law services in Sweden past 12 months, MSEK	+9	1,5-8,9	-	-
<b>Response Rate</b>	81 per cent				
<b>Method &amp; Time</b>	Telephone interviews by TNS SIFO Prospera's interviewers, Sept 6 till Nov 12, 2010				
<b>Overall Performance</b>	Weighted average of 21 criteria such as a law firm's ethics, administration, large project capacity, project management, lawyers' competence, creativity and pricing. The interviewees have been asked to evaluate the law firms on each of the criteria (scale 1-5, where 5 is the highest score). Each criterion is weighted by its importance. Only firms included in Tier 1A and Tier 1B constitute the base for the ranks in the Tier 1 category. Asterisk * marks tied ranks.				
<b>Rank Market Share</b>	The market shares are the aggregated estimations of the interviewees on the distribution of the fees to their law firms. The fees concern all commercial law services executed in the Swedish market during the past year				

## Overall Performance Top 5

	Rank	Mean Value	Law firm	Rank	Market Share
All Tier 1	*1	4,25	Vinge		2
	*1	4,25	Gernandt & Danielsson		3
	3	4,24	Mannheimer Swartling		1
	4	4,21	Cederquist		*4
	5	4,13	Setterwalls		6
Tier 1A					
	1	4,40	Gernandt & Danielsson		3
	2	4,32	Vinge		2
	3	4,30	Mannheimer Swartling		1
	4	4,26	Cederquist		5
	5	4,19	Setterwalls		*7
Tier 1B					
	*1	4,21	Mannheimer Swartling		1
	*1	4,21	Vinge		2
	3	4,20	Delphi		7
	*4	4,16	Hannes Snellman		*8
	*4	4,16	Roschier		*10

## Overall Performance Top 5

	<b>Rank</b>	<b>Mean Value</b>	<b>Law firm</b>
<b>Lawyers</b>	1	4,34	Gernandt & Danielsson
	2	4,27	Vinge
	*3	4,26	Mannheimer Swartling
	*3	4,26	Hammarskiöld & Co
	5	4,24	Cederquist
<b>CEO/CFO</b>	1	4,21	Vinge
	2	4,19	Mannheimer Swartling
	3	4,18	Hannes Snellman
	4	4,16	Delphi
	*5	4,13	Cederquist
	*5	4,13	Linklaters