

Large Corporates & Institutions Grand Total

Norway 2019



Designs



Number of surveys	17	
Number of interviews	1066	
Total points calculation	Rank 1: 55 points Rank 2: 44 points Rank 3: 33 points Rank 4: 22 points Rank 5: 11 points	Rank based on Overall Performance in each survey Each supplier's points are summed and ranked If rank is tied, suppliers are placed in alphabetical order
Interviewees	CFO, CEO, CIO, Partner, Group Treasurer, Head of Funding, Treasurer, Trader, Portfolio Manager, Buy-Side Analyst, Cash Manager, Head of Trade Finance, Head of Back Office	
Method	Telephone interviews by Prospera interviewers	

Grand Total

Rank	Total points		Number of	Number of	Number of	Number of	Number of
19	18	19	Rank 1	Rank 2	Rank 3	Rank 4	Rank 5
1	1	704 DNB	6	6	1	3	1
2	*3	572 Nordea	3	4	7	0	0
3	*3	440 SEB	4	1	2	4	2
4	2	396 Danske Bank	4	0	2	5	0
5	*6	121 ABG Sundal Collier	0	2	1	0	0
6	*6	99 Alfred Berg	1	1	0	0	0
*7	*6	77 Arctic	0	1	1	0	0
*7	11	77 Carnegie	0	0	1	2	0
*7	5	77 Swedbank	0	0	1	1	2
*10	-	55 Fearnley Securities	1	0	0	0	0
*10	*14	55 Storebrand	0	0	1	1	0

Surveys

Survey	Market	Interviews	Time period
Relationship Management			
Corporate Banking	Norway	77	September 6 - November 14, 2019
Institutional Banking	Norway	50	October 29 - December 10, 2019
Investment Banking			
Corporate Finance Advisors	Norway	221	Jun 14 - Nov 25 2019 and Aug 9 - Nov 26 2018
DCM IG Issuers	Norway	56	April 10 - May 24, 2019
Syndicated Loans	Norway	49	September 18 - November 20, 2019
Loan Agency & Loan Operations	Norway	81	September 18 - November 20, 2019

Surveys

Survey	Market	Interviews	Time period
Transaction Banking			
Cash Management	Norway	53	November 23, 2018 - January 18, 2019
Trade Finance	Norway	76	November 26, 2018 - January 21, 2019
Markets			
Investment Grade Credit Products	Norway	46	February 13 - March 13, 2019
Government Securities	Norway	29	February 13 - March 13, 2019
Interest Rate Swaps	Norway	33	February 14 - March 12, 2019
Foreign Exchange	Norway	50	April 24 - May 29, 2019
Domestic Equity	Norway	50	October 29 - December 4, 2019

Surveys

Survey	Market	Interviews	Time period
Back Office			
Back Office Equity	Norway	31	July 12 - September 19, 2019
Back Office FI, FX & Derivatives	Norway	47	May 15 - June 17, 2019
Asset Management			
External Asset Management	Norway	76	March 26 - June 12, 2019
Fund Distributors & Selectors	Norway	41	April 8 - May 31, 2018

Top 5 Overall Performance

Corporate Banking		Institutional Banking	Corporate Finance Advisors
Rank			
1	Nordea	Danske Bank	DNB
2	DNB	Nordea	ABG Sundal Collier
3	Danske Bank	Swedbank	Arctic
4	SEB	SEB	Carnegie
5	Handelsbanken	DNB	Pareto

DCM IG Issuers		Syndicated Loans	Loan Agency & Loan Operations
Rank			
1	DNB	DNB, SEB	SEB
2	SEB	-	DNB
3	Nordea	Nordea	Nordea
4	Danske Bank	Danske Bank	Danske Bank
5	Swedbank	Swedbank	-

Top 5 Overall Performance

Cash Management		Trade Finance	Investment Grade Credit Products
Rank			
1	Danske Bank	Danske Bank	DNB
2	DNB	Nordea	Nordea
3	Nordea	DNB	SEB
4	-	SEB	Danske Bank
5	-	-	SpareBank 1

Government Securities		Interest Rate Swaps	Foreign Exchange
Rank			
1	DNB	Danske Bank, SEB	Nordea
2	Nordea	-	DNB
3	SEB	Nordea	Danske Bank
4	Danske Bank	DNB	SEB
5	-		Handelsbanken

Top 5 Overall Performance

Domestic Equity		Back Office Equity	Back Office FI, FX & Derivatives
Rank			
1	DNB	Fearnley Securities	SEB
2	ABG Sundal Collier	DNB	DNB
3	Nordea	ABG Sundal Collier, Carnegie	Nordea
4	Carnegie	-	Swedbank
5	SEB, SpareBank 1	Pareto, SEB	Handelsbanken

External Asset Management		Fund Distributors & Selectors
Rank		
1	Nordea	Alfred Berg
2	Alfred Berg	Arctic
3	Storebrand	ODIN Fondene
4	DNB	DNB, Storebrand
5	KLP	

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