

Large Corporates & Institutions Grand Total

Nordics 2018



Designs

		Nordics	Denmark	Finland	Norway	Sweden
Number of surveys		79	19	17	17	21
Number of interviews		4 387	760	666	1 037	1 567
Total Points Calculation	Rank 1: 55 points Rank 2: 44 points Rank 3: 33 points Rank 4: 22 points Rank 5: 11 points	Rank based on Overall Performance in each survey Each supplier's points are summed and ranked If rank is tied, suppliers are placed in alphabetical order				
Interviewees	CFO, CEO, CIO, Partner, Group Treasurer, Head of Funding, Treasurer, Trader, Portfolio Manager, Buy-Side Analyst, Cash Manager, Head of Trade Finance, Head of Back Office					
Method	Telephone interviews by Prospera interviewers					

Grand Total Nordics

Rank	Rank	Total Points		Number of	Number of	Number of	Number of	Number of
18	17	18		Rank 1	Rank 2	Rank 3	Rank 4	Rank 5
1	1	2 959	Danske Bank	26	18	18	6	1
2	2	2 431	Nordea	12	20	16	12	9
3	3	2 277	SEB	15	17	11	12	7
4	4	693	DNB	6	5	1	4	2
5	5	550	Swedbank	2	2	2	8	10
6	*6	495	Carnegie	5	2	2	2	2
7	8	429	Handelsbanken	0	3	4	4	7
8	*6	341	OP Corporate Bank	1	3	3	2	1
*9	11	231	ABG Sundal Collier	1	2	1	2	1
*9	*9	231	Nykredit	1	1	4	0	0

Grand Total Denmark

Rank	Total Points		Number of	Number of	Number of	Number of	Number of	
18	17	18	Rank 1	Rank 2	Rank 3	Rank 4	Rank 5	
1	1	913	Danske Bank	12	5	1	0	0
2	2	605	Nordea	1	8	3	3	3
3	3	462	SEB	2	2	4	5	2
4	4	231	Nykredit	1	1	4	0	0
5	5	154	Jyske Bank	0	1	2	1	2
*6	*13	66	ABG Sundal Collier	0	1	0	1	0
*6	6	66	Maj Invest	0	0	2	0	0
*8	*7	55	BankInvest	1	0	0	0	0
*8	*15	55	BNP Paribas	0	0	1	1	0
*8	*7	55	Carnegie	0	0	1	0	2
*8	*7	55	FIH Partners	1	0	0	0	0
*8	12	55	Sydbank	1	0	0	0	0

Grand Total Finland

Rank	Total Points		Number of	Number of	Number of	Number of	Number of	
18	17	18	Rank 1	Rank 2	Rank 3	Rank 4	Rank 5	
1	1	627	Danske Bank	3	5	5	3	1
2	2	605	Nordea	7	3	1	1	3
3	3	495	SEB	4	1	4	4	1
4	4	341	OP Corporate Bank	1	3	3	2	1
5	6	143	Carnegie	1	2	0	0	0
6	5	110	Swedbank	0	1	1	0	3
7	*9	88	J.P. Morgan	1	0	1	0	0
8	7	77	Evli	1	0	0	1	0
*9	*9	44	eQ Asset Management	0	1	0	0	0
*9	*11	44	Handelsbanken	0	0	0	2	0

Grand Total Norway

Rank	Total Points		Number of	Number of	Number of	Number of	Number of
18	17	18	Rank 1	Rank 2	Rank 3	Rank 4	Rank 5
1	1	561 DNB	6	3	1	2	2
2	3	539 Danske Bank	5	4	2	1	0
*3	2	440 Nordea	0	4	5	4	1
*3	4	440 SEB	3	3	2	3	1
5	5	132 Swedbank	0	1	1	2	1
*6	6	99 ABG Sundal Collier	1	1	0	0	0
*6	7	99 Alfred Berg	1	1	0	0	0
*6	*16	99 Arctic	1	0	1	0	1
*6	*10	99 Handelsbanken	0	1	1	0	2
10	9	77 Pareto	0	1	1	0	0

Grand Total Sweden

Rank	Total Points		Number of	Number of	Number of	Number of	Number of	
18	17	18	Rank 1	Rank 2	Rank 3	Rank 4	Rank 5	
1	2	814	SEB	6	10	1	0	1
2	1	737	Danske Bank	6	3	7	2	0
3	3	594	Nordea	1	5	7	3	2
*4	5	286	Handelsbanken	0	2	3	2	5
*4	4	286	Swedbank	2	0	0	6	4
6	6	165	Carnegie	3	0	0	0	0
7	*8	121	Carnegie Fonder	1	0	2	0	0
8	*15	99	C Worldwide Asset Management	1	1	0	0	0
9	7	88	Lannebo Fonder	1	0	1	0	0
*10	10	55	Didner & Gerge	1	0	0	0	0
*10	*11	55	J.P. Morgan	0	0	1	1	0

Surveys

Survey	Market	Interviews	Time period
Relationship Management			
Corporate Banking	Denmark	50	September 18 - November 8, 2018
	Finland	59	September 14 - November 6, 2018
	Norway	70	September 17 - November 19, 2018
	Sweden	108	September 14 - November 4, 2018
Corporate Banking Real Estate	Sweden	30	September 18 - October 30, 2018
Institutional Banking	Denmark	42	November 15 - December 14, 2018
	Finland	29	November 9 - December 20, 2018
	Norway	49	October 18 - December 9, 2018
	Sweden	70	October 17 - December 7, 2018

Surveys

Survey	Market	Interviews	Time period
Investment Banking			
Corporate Finance Advisors	Denmark	107	Aug 9 - Nov 26, 2018 and Jun 28 - Nov 27, 2017
	Finland	101	Aug 9 - Nov 26, 2018 and Jun 28 - Nov 27, 2017
	Norway	258	Aug 9 - Nov 26, 2018 and Jun 28 - Nov 27, 2017
	Sweden	268	Aug 9 - Nov 26, 2018 and Jun 28 - Nov 27, 2017
DCM IG Issuers	Denmark	13	April 18 - May 24, 2018
	Finland	29	April 12 - May 15, 2018
	Norway	47	April 11 - May 18, 2018
	Sweden	70	April 11 - May 18, 2018
DCM HY Issuers	Nordics	108	April 13 - May 31, 2018

Surveys

Survey	Market	Interviews	Time period
Investment Banking			
Acquisition Finance Nordics	Nordics	40	October 11 - November 9, 2018
Syndicated Loans	Denmark	15	September 19 - November 8, 2018
	Finland	26	September 14 - November 2, 2018
	Norway	46	September 18 - November 14, 2018
	Sweden	55	September 17 - October 30, 2018
Loan Agency & Loan Operations	Denmark	43	September 17 - November 8, 2018
	Finland	51	September 14 - November 7, 2018
	Norway	66	September 18 - November 14, 2018
	Sweden	94	September 14 - November 5, 2018

Surveys

Survey	Market	Interviews	Time period
Transaction Banking			
Cash Management	Denmark	61	November 16, 2017 - January 18, 2018
	Finland	49	November 21, 2017 - January 23, 2018
	Norway	47	November 30, 2017 - January 24, 2018
	Sweden	96	November 9, 2017 - January 14, 2018
Trade Finance	Denmark	78	November 20, 2017 - January 26, 2018
	Finland	75	November 21, 2017 - January 24, 2018
	Norway	79	November 27, 2017 - January 23, 2018
	Sweden	94	November 10, 2017 - January 19, 2018

Surveys

Survey	Market	Interviews	Time period
Markets			
Nordic High Yield Investors	Nordics	76	January 17 - March 23, 2018
Investment Grade Credit Products	Denmark	10	June 11 - June 26, 2018
	Norway	44	February 16 - March 16, 2018
	Sweden	48	January 10 - February 8, 2018
Domestic Credit Products	Finland	21	March 6 - April 12, 2018
Nordic Credit Products	Finland	20	March 6 - April 12, 2018
Commercial Papers	Sweden	28	January 10 - February 8, 2018

Surveys

Survey	Market	Interviews	Time period
Markets			
DKK Government Securities	Denmark	23	February 24 - March 27, 2018
DKK Mortgage Bonds	Denmark	33	February 24 - March 27, 2018
EUR Fixed Income	Denmark	10	February 24 - March 27, 2018
Government Securities	Finland	11	March 6 - April 12, 2018
	Norway	26	February 16 - March 16, 2018
Fixed Income	Sweden	46	February 9 - March 7, 2018
Interest Rate Swaps	Denmark	13	February 27 - April 10, 2018
	Finland	26	March 8 - April 13, 2018
	Norway	34	February 18 - March 20, 2018
	Sweden	35	February 8 - March 12, 2018

Surveys

Survey	Market	Interviews	Time period
Markets			
Foreign Exchange	Denmark	57	May 7 – June 27, 2018
	Finland	39	May 11 - June 19, 2018
	Norway	47	April 26 – June 6, 2018
	Sweden	74	April 23 - May 28, 2018
Emerging Markets FX	Nordics	83	April 23 - June 27, 2018
Domestic Equity	Denmark	35	October 25 - December 12, 2018
	Finland	20	October 19 - December 10, 2018
	Norway	53	October 16 - November 29, 2018
	Sweden	63	October 9 - December 3, 2018
Nordic Equity	Nordics	50	June 7 - July 4, 2018
Equity Derivatives	Sweden	25	May 28 - June 26, 2018

Surveys

Survey	Market	Interviews	Time period
Back Office			
Back Office Equity	Denmark	26	August 14 - September 24, 2018
	Finland	22	August 15 - September 24, 2018
	Norway	26	August 15 - September 24, 2018
	Sweden	27	August 14 - September 21, 2018
Back Office FI, FX & Derivatives	Denmark	28	May 22 - June 25, 2018
	Finland	32	May 15 - June 25, 2018
	Norway	29	May 9 - June 20, 2018
	Sweden	46	May 8 - June 20, 2018

Surveys

Survey	Market	Interviews	Time period
Asset Management			
External Asset Management	Denmark	80	March 21 - June 15, 2018
	Finland	56	March 22 - June 29, 2018
	Norway	77	March 23 - June 11, 2018
	Sweden	136	April 3 - May 22, 2018
Fund Distributors & Selectors	Denmark	36	August 22 - September 27, 2018
	Norway	39	April 5 - June 26, 2018
	Sweden	45	October 1 - October 29, 2018
Fund Advisors	Sweden	109	February 1 - March 7, 2018

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