

Summary large corporates & institutions

Norway 2017



Designs

		Norway
Number of surveys		17
Number of interviews		1060
Total points calculation	Rank 1: 55 points Rank 2: 44 points Rank 3: 33 points Rank 4: 22 points Rank 5: 11 points	Rank based on Overall Performance in each survey Each supplier's points are summed and ranked If rank is tied, suppliers are placed in alphabetical order
Interviewees	CFO, CEO, CIO, Partner, Group Treasurer, Head of Funding, Treasurer, Trader, Portfolio Manager, Buy-Side Analyst, Cash Manager, Head of Trade Finance, Head of Back Office	
Method	Telephone interviews by Prospera interviewers	

Total points

Rank		Points					
17	16	17	Number of Rank 1	Number of Rank 2	Number of Rank 3	Number of Rank 4	Number of Rank 5
1	1	737 DNB	8	6	0	0	3
2	2	561 Nordea	3	4	4	4	0
3	4	374 Danske Bank	3	1	2	4	1
4	3	308 SEB	0	1	4	5	2
5	5	143 Swedbank	0	0	2	2	3
6	6	99 ABG Sundal Collier	1	1	0	0	0
7	9	88 Alfred Berg	0	2	0	0	0
8	7	77 Carnegie	0	1	1	0	0
9	8	66 Pareto	0	1	0	0	2
*10	*13	55 Handelsbanken	1	0	0	0	0
*10	-	55 Jyske Bank	1	0	0	0	0
*10	11	55 ODIN	1	0	0	0	0

Surveys

Survey	Market	No of interviews	Time period
Corporate Banking	Norway	71	September 11 - November 6, 2017
Institutional Banking	Norway	51	October 30 - December 11, 2017
Corporate Finance Advisors	Norway	292	Jun 28 - Nov 27 2017 & Jun 24 - Nov 2 2016
Syndicated Loans	Norway	40	September 11 - November 3, 2017
Loan Agency & Loan Operations	Norway	58	September 11 - November 6, 2017
DCM IG Issuers	Norway	44	April 4 - May 9, 2017
Investment Grade Credit Products	Norway	42	January 13 - February 20, 2017
Government Securities	Norway	28	January 13 - February 20, 2017
Interest Rate Swaps	Norway	30	January 27 - February 21, 2017
Foreign Exchange	Norway	44	April 6 - May 18, 2017
Domestic Equity	Norway	53	November 6 - December 6, 2017
Back Office Equity	Norway	26	August 23 - September 22, 2017
Back Office FI, FX & Derivatives	Norway	35	May 10 - June 15, 2017
External Asset Management	Norway	80	April 18 - June 19, 2017
Fund Distributors & Selectors	Norway	40	April 27 - July 5, 2017
Cash Management	Norway	50	November 7, 2016 - January 13, 2017
Trade Finance	Norway	76	November 7, 2016 - January 4, 2017

Top 5 Overall Performance

	Corporate Banking	Institutional Banking	Corporate Finance Advisors
Rank			
1	Nordea	DNB	ABG Sundal Collier
2	DNB	Nordea	Carnegie, Pareto
3	SEB	Danske Bank	-
4	Danske Bank	Swedbank	Arctic
5	Swedbank	SEB	DNB

Top 5 Overall Performance

	Syndicated Loans	Loan Agency & Loan Operations	DCM IG Issuers
Rank			
1	Nordea	Handelsbanken	DNB
2	DNB	DNB	Nordea
3	Danske Bank	Nordea	SEB
4	SEB	SEB	Danske Bank
5	Swedbank	Swedbank	-

Top 5 Overall Performance

	Investment Grade Credit Products	Government Securities	Interest Rate Swaps
Rank			
1	DNB	DNB	Danske Bank
2	Nordea	Nordea	DNB
3	Swedbank	SEB	Nordea
4	SEB	Danske Bank	Swedbank
5	Danske Bank	-	SEB

Top 5 Overall Performance

	Foreign Exchange	Domestic Equity	Back Office Equity
Rank			
1	Danske Bank	DNB	DNB
2	DNB	ABG Sundal Collier	SEB
3	Nordea	Carnegie	Clarksons Platou
4	SEB	Nordea	Nordea
5	-	Pareto	Pareto

Top 5 Overall Performance

	Back Office FI, FX & Derivatives	External Asset Management	Fund Distributors & Selectors
Rank			
1	DNB, Jyske Bank	Nordea	ODIN
2	-	Alfred Berg	Alfred Berg
3	Swedbank	Storebrand/Delphi	Holberg Fondene
4	Nordea, SEB	Danske Bank	Schroders
5	-	DNB	DNB

Top 5 Overall Performance

	Cash Management	Trade Finance
Rank		
1	DNB	Danske Bank
2	Danske Bank	DNB
3	Nordea	SEB
4	-	Nordea
5	-	-

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