

Summary large corporates & institutions

Nordics 2017



Designs

		Nordics	Denmark	Finland	Norway	Sweden
Number of surveys		78	19	17	17	20
Number of interviews		4333	757	693	1060	1493
Total Points Calculation	Rank 1: 55 points Rank 2: 44 points Rank 3: 33 points Rank 4: 22 points Rank 5: 11 points	Rank based on Overall Performance in each survey Each supplier's points are summed and ranked If rank is tied, suppliers are placed in alphabetical order				
Interviewees	CFO, CEO, CIO, Partner, Group Treasurer, Head of Funding, Treasurer, Trader, Portfolio Manager, Buy-Side Analyst, Cash Manager, Head of Trade Finance, Head of Back Office					
Method	Telephone interviews by Prospera interviewers					

Total points Nordics

Rank		Points		Number of	Number of	Number of	Number of	Number of
17	16	17		Rank 1	Rank 2	Rank 3	Rank 4	Rank 5
1	1	2926	Danske Bank	35	10	11	7	4
2	2	2662	Nordea	11	29	16	11	1
3	3	2068	SEB	6	16	18	16	7
4	4	924	DNB	8	8	1	2	5
5	5	572	Swedbank	1	0	6	9	11
*6	6	407	Carnegie	4	2	2	1	1
*6	8	407	OP Corporate Bank	3	1	4	2	2
8	9	319	Handelsbanken	1	0	4	1	10
*9	11	209	Jyske Bank	1	2	2	0	0
*9	*13	209	Nykredit	0	1	2	4	1

Total points Denmark

Rank		Points		Number of	Number of	Number of	Number of	Number of
17	16	17		Rank 1	Rank 2	Rank 3	Rank 4	Rank 5
1	1	968	Danske Bank	16	1	1	0	1
2	2	660	Nordea	1	10	4	1	1
3	3	429	SEB	0	4	4	4	3
4	5	209	Nykredit	0	1	2	4	1
5	4	154	Jyske Bank	0	2	2	0	0
6	-	77	Maj Invest	0	1	1	0	0
*7	-	55	BankInvest	1	0	0	0	0
*7	6	55	Carnegie	0	1	0	0	1
*7	*7	55	FIH Partners	1	0	0	0	0
*10	15	44	C Worldwide Asset Management	0	1	0	0	0
*10	*7	44	Goldman Sachs	0	1	0	0	0

Total points Finland

Rank		Points								
17	16	17	Number of Rank 1	Number of Rank 2	Number of Rank 3	Number of Rank 4	Number of Rank 5			
1	1	726	Danske Bank	8	4	3	0	1		
2	2	638	Nordea	4	5	4	3	0		
3	3	517	SEB	1	5	4	4	2		
4	4	407	OP Corporate Bank	3	1	4	2	2		
5	5	132	Swedbank	0	0	2	1	4		
6	*10	88	Carnegie	1	0	1	0	0		
7	*6	66	Evli	1	0	0	0	1		
8	12	55	BNP	0	0	1	1	0		
*9	*10	44	eQ Asset Management	0	1	0	0	0		
*9	*6	44	J.P. Morgan	0	0	0	2	0		

Total points Norway

Rank		Points		Number of	Number of	Number of	Number of	Number of
17	16	17		Rank 1	Rank 2	Rank 3	Rank 4	Rank 5
1	1	737	DNB	8	6	0	0	3
2	2	561	Nordea	3	4	4	4	0
3	4	374	Danske Bank	3	1	2	4	1
4	3	308	SEB	0	1	4	5	2
5	5	143	Swedbank	0	0	2	2	3
6	6	99	ABG Sundal Collier	1	1	0	0	0
7	9	88	Alfred Berg	0	2	0	0	0
8	7	77	Carnegie	0	1	1	0	0
9	8	66	Pareto	0	1	0	0	2
*10	*13	55	Handelsbanken	1	0	0	0	0
*10	-	55	Jyske Bank	1	0	0	0	0
*10	11	55	ODIN	1	0	0	0	0

Total points Sweden

Rank		Points					
17	16	17	Number of Rank 1	Number of Rank 2	Number of Rank 3	Number of Rank 4	Number of Rank 5
1	2	748 Danske Bank	8	4	3	1	1
2	1	726 SEB	5	5	5	3	0
3	3	550 Nordea	0	8	4	3	0
4	4	253 Swedbank	1	0	2	4	4
5	5	231 Handelsbanken	0	0	4	1	7
6	6	132 Carnegie	2	0	0	1	0
7	*9	110 Lannebo Fonder	2	0	0	0	0
*8	7	77 Carnegie Fonder	0	1	1	0	0
*8	*9	77 DNB	0	1	0	1	1
10	*11	66 Didner & Gerge	0	1	0	1	0

Surveys

Survey	Market	No of interviews	Time period
Corporate Banking	Denmark	48	September 15 - November 13, 2017
	Finland	58	September 14 - October 31, 2017
	Norway	71	September 11 - November 6, 2017
	Sweden	93	September 7 - October 25, 2017
Institutional Banking	Denmark	42	November 6 - December 18, 2017
	Finland	24	November 7 - December 19, 2017
	Norway	51	October 30 - December 11, 2017
	Sweden	74	October 26 - December 12, 2017
Corporate Finance Advisors	Denmark	87	Jun 28 - Nov 27 2017 & Jul 4 - Nov 2 2016
	Finland	92	Jun 28 - Nov 27 2017 & Jun 28 - Nov 10 2016
	Norway	292	Jun 28 - Nov 27 2017 & Jun 24 - Nov 2 2016
	Sweden	252	Jun 28 - Nov 27 2017 & Jun 23 - Nov 21 2016
Acquisition Finance Nordics	Nordics	32	September 27 - November 1, 2017
Syndicated Loans	Denmark	18	September 22 - November 10, 2017
	Finland	25	September 14 - November 2, 2017
	Norway	40	September 11 - November 3, 2017
	Sweden	59	September 11 - October 30, 2017

Surveys

Survey	Market	No of interviews	Time period
Loan Agency & Loan Operations	Denmark	36	September 21 - November 10, 2017
	Finland	47	September 14 - November 2, 2017
	Norway	58	September 11 - November 6, 2017
	Sweden	85	September 11 - October 31, 2017
DCM HY Issuers	Nordics	81	April 19 - May 31, 2017
DCM IG Issuers	Denmark	10	April 5 - May 16, 2017
	Finland	32	April 4 - May 15, 2017
	Norway	44	April 4 - May 9, 2017
	Sweden	72	April 3 - May 8, 2017
Nordic High Yield Investors	Nordics	78	December 20, 2016 - March 2, 2017
Investment Grade Credit Products	Denmark	12	May 29 - June 30, 2017
	Norway	42	January 13 - February 20, 2017
	Sweden	50	December 20, 2016 - February 1, 2017
Domestic Credit Products	Finland	22	February 20 - April 21, 2017
Nordic Credit Products	Finland	20	February 20 - April 21, 2017
Commercial Papers	Sweden	32	December 20, 2016 - February 1, 2017

Surveys

Survey	Market	No of interviews	Time period
DKK Government Securities	Denmark	25	February 16 - March 14, 2017
DKK Mortgage Bonds	Denmark	33	February 16 - March 14, 2017
EUR Fixed Income	Denmark	14	February 16 - March 14, 2017
Government Securities	Finland	16	February 20 - April 21, 2017
	Norway	28	January 13 - February 20, 2017
Fixed Income	Sweden	49	February 1 - March 6, 2017
Interest Rate Swaps	Denmark	16	February 10 - March 22, 2017
	Finland	35	February 17 - March 30, 2017
	Norway	30	January 27 - February 21, 2017
	Sweden	34	February 2 - March 3, 2017
Foreign Exchange	Denmark	56	April 7 - May 31, 2017
	Finland	49	April 25 - June 13, 2017
	Norway	44	April 6 - May 18, 2017
	Sweden	70	April 5 - May 16, 2017
Emerging Markets FX	Nordics	84	April 5 - June 13, 2017

Surveys

Survey	Market	No of interviews	Time period
Domestic Equity	Denmark	39	November 15 - December 13, 2017
	Finland	22	November 16 - December 19, 2017
	Norway	53	November 6 - December 6, 2017
	Sweden	61	October 24 - December 1, 2017
Nordic Equity	Nordics	55	May 18 - July 5, 2017
Equity Derivatives	Sweden	28	May 17 - June 16, 2017
Back Office Equity	Denmark	27	August 23 - September 27, 2017
	Finland	22	August 24 - September 22, 2017
	Norway	26	August 23 - September 22, 2017
	Sweden	27	August 23 - September 22, 2017
Back Office FI, FX & Derivatives	Denmark	39	May 9 - June 19, 2017
	Finland	42	May 9 - June 16, 2017
	Norway	35	May 10 - June 15, 2017
	Sweden	52	May 9 - June 9, 2017

Surveys

Survey	Market	No of interviews	Time period
External Asset Management	Denmark	85	March 30 - June 7, 2017
	Finland	63	April 6 - June 26, 2017
	Norway	80	April 18 - June 19, 2017
	Sweden	125	March 21 - May 22, 2017
Fund Distributors & Selectors	Denmark	30	August 28 - September 28, 2017
	Norway	40	April 27 - July 5, 2017
	Sweden	44	October 4 - November 14, 2017
Fund Advisors	Sweden	101	January 23 - February 27, 2017
Cash Management	Denmark	61	November 11, 2016 - January 11, 2017
	Finland	49	November 14, 2016 - January 20, 2017
	Norway	50	November 7, 2016 - January 13, 2017
	Sweden	91	November 3, 2016 - December 29, 2016
Trade Finance	Denmark	79	November 10, 2016 - January 16, 2017
	Finland	75	November 14, 2016 - January 13, 2017
	Norway	76	November 7, 2016 - January 4, 2017
	Sweden	94	November 2, 2016 - January 5, 2017

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