

Summary large corporates & institutions

Finland 2017



Designs

			Finland
Number of surveys			17
Number of interviews			693
Total points calculation	Rank 1: 55 points Rank 2: 44 points Rank 3: 33 points Rank 4: 22 points Rank 5: 11 points	Rank based on Overall Performance in each survey Each supplier's points are summed and ranked If rank is tied, suppliers are placed in alphabetical order	
Interviewees	CFO, CEO, CIO, Partner, Group Treasurer, Head of Funding, Treasurer, Trader, Portfolio Manager, Buy-Side Analyst, Cash Manager, Head of Trade Finance, Head of Back Office		
Method	Telephone interviews by Prospera interviewers		

Total points

Rank		Points		Number of	Number of	Number of	Number of	Number of
17	16	17		Rank 1	Rank 2	Rank 3	Rank 4	Rank 5
1	1	726	Danske Bank	8	4	3	0	1
2	2	638	Nordea	4	5	4	3	0
3	3	528	SEB	1	5	4	4	2
4	4	407	OP Corporate Bank	3	1	4	2	2
5	5	132	Swedbank	0	0	2	1	4
6	*10	88	Carnegie	1	0	1	0	0
7	*6	66	Evli	1	0	0	0	1
8	12	55	BNP	0	0	1	1	0
*9	*10	44	eQ Asset Management	0	1	0	0	0
*9	*6	44	J.P. Morgan	0	0	0	2	0

Surveys

Survey	Market	No of interviews	Time period
Corporate Banking	Finland	58	September 14 - October 31, 2017
Institutional Banking	Finland	24	November 7 - December 19, 2017
Corporate Finance Advisors	Finland	92	Jun 28 - Nov 27 2017 & Jun 28 - Nov 10 2016
Syndicated Loans	Finland	25	September 14 - November 2, 2017
Loan Agency & Loan Operations	Finland	47	September 14 - November 2, 2017
DCM IG Issuers	Finland	32	April 4 - May 15, 2017
Domestic Credit Products	Finland	22	February 20 - April 21, 2017
Nordic Credit Products	Finland	20	February 20 - April 21, 2017
Government Securities	Finland	16	February 20 - April 21, 2017
Interest Rate Swaps	Finland	35	February 17 - March 30, 2017
Foreign Exchange	Finland	49	April 25 - June 13, 2017
Domestic Equity	Finland	22	November 16 - December 19, 2017
Back Office Equity	Finland	22	August 24 - September 22, 2017
Back Office FI, FX & Derivatives	Finland	42	May 9 - June 16, 2017
External Asset Management	Finland	63	April 6 - June 26, 2017
Cash Management	Finland	49	November 14, 2016 - January 20, 2017
Trade Finance	Finland	75	November 14, 2016 - January 13, 2017

Top 5 Overall Performance

	Corporate Banking	Institutional Banking	Corporate Finance Advisors
Rank			
1	Danske Bank	Nordea	Danske Bank, SEB
2	Nordea	Danske Bank	-
3	OP Corporate Bank	SEB	Nordea
4	SEB	Swedbank	-
5	Handelsbanken	OP Corporate Bank	-

Top 5 Overall Performance

	Syndicated Loans	Loan Agency & Loan Operations	DCM IG Issuers
Rank			
1	Danske Bank, OP Corporate Bank	OP Corporate Bank	Nordea
2	-	SEB	Danske Bank
3	Nordea	Danske Bank	OP Corporate Bank, Swedbank
4	SEB	Nordea	-
5	-	Swedbank	SEB

Top 5 Overall Performance

	Domestic Credit Products	Nordic Credit Products	Government Securities
Rank			
1	Danske Bank	Danske Bank	Danske Bank
2	Nordea	Nordea	Nordea
3	SEB	SEB	BNP
4	OP Corporate Bank	BNP	J.P. Morgan
5	Swedbank	Swedbank	Calyon

Top 5 Overall Performance

	Interest Rate Swaps	Foreign Exchange	Domestic Equity
Rank			
1	Nordea	Nordea	Carnegie
2	Danske Bank	Danske Bank	Nordea
3	OP Corporate Bank	SEB	Danske Bank
4	SEB	J.P. Morgan	SEB
5	Swedbank	Citigroup	OP Corporate Bank

Top 5 Overall Performance

	Back Office Equity	Back Office FI, FX & Derivatives	External Asset Management
Rank			
1	OP Corporate Bank	SEB	Evli
2	SEB	OP Corporate Bank	eQ Asset Management
3	Carnegie, Danske Bank	Nordea, Swedbank	Aktia
4	-	-	Nordea
5	Evli	Danske Bank, Handelsbanken	SEB

Top 5 Overall Performance

	Cash Management	Trade Finance
Rank		
1	Danske Bank	Danske Bank
2	SEB	SEB
3	Nordea	OP Corporate Bank
4	OP Corporate Bank	Nordea
5	-	Handelsbanken

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