

### Facts about the Survey & Definitions

		Large	Small
Organisations	58 interviews with the person responsible for the trade	24	34
	Average turnover 2007, SEK billion	40	3
	Portion of of total turnover, %	92	8
Response Rate	89%		
Method & Time	Telephone interviews by Prospera's interviewers, February 4 till March 7, 2008		
Overall Performance	<p>Weighted average of 11 criteria covering the banks' general features, sales' performance, price quoting and analytical competence. The scale used is 1-5, 5 represents the highest score. Each criterion is weighted by its importance.</p> <p>Banks which less than 8 interviewees have an opinion of are excluded. Only banks included in both the Large and Small categories constitute the base for the ranks in the All Interviewees category. In all 5 Nordic and 13 international banks are covered by the survey.</p> <p>Banks with an equal overall performance score are placed in order according to their market penetration.</p>		
Rank Market Penetration	Market penetration is measured by the percentage of organisations mentioning a certain bank as a trading partner in <b>interest rate related derivatives</b> during 2007.		

### Overall Performance - Top 3

	Rank	Mean value		Rank Market Penetration
<u>Large</u>				
Industry mean value 3,7	1	3,9	Danske Consensus	*1
	2	3,8	Nordea	*1
	*3	3,7	Handelsbanken	3
	*3	3,7	Swedbank	5
	*3	3,7	Barclays Capital	6
<u>Small</u>				
Industry mean value 3,9	1	4,1	Danske Consensus	3
	2	3,9	Nordea	1
	3	3,8	Swedbank	5
<u>All Interviewees</u>				
Industry mean value 3,8	1	4,0	Danske Consensus	*2
	2	3,9	Nordea	1
	3	3,8	Swedbank	5