

Facts about the Survey & Definitions

		Large	Small
Institutions	45 interviews with the person responsible for the daily FX trade	20	25
	Average turnover foreign exchange 2007, SEK billion	600	100
	Portion of of total turnover past 12 months, %	85	15
Response Rate	82%		
Method & Time	Telephone interviews by Prospera's interviewers, April 14 till May 15, 2008		
Overall Performance	<p>Weighted average of 24 criteria covering the banks' general features, analytical competence, sales' performance and price quoting. The scale used is 1-5, 5 represents the highest score. Each criterion is weighted by its importance.</p> <p>Banks which less than 8 interviewees have an opinion on are excluded. Only banks included in both the Large and Small categories constitute the base for the ranks in the All Interviewees category. In all 5 Nordic and 13 international banks are covered by the survey.</p> <p>FX dealers with an equal overall performance score are placed in order according to their market penetration.</p>		
Rank Market Penetration	Market penetration is measured by the percentage of organisations mentioning a certain FX dealer as a trading partner during 2007.		

Overall Performance - Top 3

	Rank	Mean value		Rank Market Penetration	Knowledge %
<u>Large</u>					
Industry mean value 3,6	1	3,8	Nordea	*3	70
	*2	3,7	SEB	1	84
	*2	3,7	Royal Bank of Scotland	*9	37
<u>Small</u>					
Industry mean value 4,0	*1	4,1	SEB	1	82
	*1	4,1	Royal Bank of Scotland	8	35
	*3	4,0	Handelsbanken	2	77
<u>All Interviewees</u>					
Industry mean value 3,8	*1	3,9	SEB	1	83
	*1	3,9	Royal Bank of Scotland	8	36
	*3	3,8	Handelsbanken	2	78