Nordic Institutions' Fixed Income Trade 2009





Small

Large

Facts about the Survey & Definitions

		Lai gc	Oman		
Institutions	50 interviews with portfolio managers	23	27		
	Average turnover SEK denominated securities 2008, SEK billion	240	20		
	Portion of of total turnover past 12 months, %	92	8		
Response Rate	88%				
Method & Time	Telephone interviews by Prospera's interviewers, February 2 till March 2, 2009				
Overall Performance	Weighted average of 19 criteria covering the dealers' general features, analytical compessales' performance and price quoting. The scale used is 1-5, 5 represents the highest Each criterion is weighted by its importance.				
	Dealers which less than 8 interviewees have an opinion on are excluded. Only dealers				

Dealers which less than 8 interviewees have an opinion on are excluded. Only dealers included in both the Large and Small categories constitute the base for the ranks in the All Interviewees category. In all 6 Nordic and 11 international dealers are covered by the survey.

Dealers with an equal overall performance score are ranked according to their market penetration.

Rank Market Penetration

Market penetration is measured by the percentage of institutions mentioning a certain dealer as a trading partner in SEK denominated securities during 2008.

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Sweden

Overall Performance – Domestic Securities - Top 3

				Rank Market Penetration	
Large	Rank	Mean value			
Industry mean value 3,6	1	4,0	Danske Consensus	*1	
·	*2	3,8	SEB	*1	
	*2	3,8	Nordea	3	
Small					
Industry mean value 3,6	1	3,8	Danske Consensus	*1	
•	2	3,7	Nordea	*1	
	*3	3,6	SEB	*1	
All Interviewees					
Industry mean value 3,7	1	3,9	Danske Consensus	*1	
•	*2	3,7	SEB	*1	
	*2	3,7	Nordea	3	