

**KANTAR**

Large Corporates  
& Institutions  
Grand Total

2023 Norway

PROSPERA



# Designs

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<b>Number of reports</b>	17	
<b>Number of interviews</b>	1110	
<b>Total points calculation</b>	Rank 1: 55 points Rank 2: 44 points Rank 3: 33 points Rank 4: 22 points Rank 5: 11 points	Rank based on Overall Performance in each report Each bank's points are summed and ranked If rank is tied, suppliers are placed in alphabetical order
<b>Full-service banks &amp; other providers</b>	The Grand Total includes service providers with a broader offering, namely the full-service banks evaluated in the Prospera Corporate & Institutional Banking. The Grand Total thus reflects the width and the customers' appreciation of these full-service banks' offering. In addition, this report presents the top 5 from all Prospera reports, including other service providers.	
<b>Interviewees</b>	CFO, CEO, CoB, CIO, Partner, Group Treasurer, Head of Funding, Trader, Portfolio Manager, Buy-Side Analyst, Cash Manager, Head of Trade Finance etc	
<b>Method</b>	Telephone interviews by Prospera interviewers & e-questionnaires upon request	

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# Grand Total

## Full-service banks

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Rank 23	Rank 22	Total points 23		Number of Rank 1	Number of Rank 2	Number of Rank 3	Number of Rank 4	Number of Rank 5
1	1	638	DNB	5	5	3	2	0
2	2	506	Nordea	1	7	3	2	0
3	4	451	SEB	3	2	4	2	2
4	3	440	Danske Bank	4	0	3	5	1
5	6	55	Jyske Bank	1	0	0	0	0

# Overall Performance | Top 5

## Large Corporate Banking

Rank 23	Rank 22	Score 23	
1	1	4,34	SEB
2	4	4,25	DNB
3	*2	4,22	Nordea
4	*2	4,13	Danske Bank
5	5	3,76	Swedbank

## Institutional Banking

Rank 23	Rank 22	Score 23	
1	2	3,97	SEB
2	1	3,96	Nordea
3	3	3,93	DNB
4	4	3,75	Danske Bank

## Corporate Finance Advisors

Rank 23	Rank 22	Score 23	
1	1	4,16	ABG Sundal Collier
*2	3	4,13	Carnegie
*2	2	4,13	DNB Markets
4	*4	4,10	Pareto Securities
5	7	4,03	SpareBank 1 Markets

# Overall Performance | Top 5

## DCM IG Issuers

Rank 23	Rank 22	Score 23	
1	1	4,57	DNB Markets
2	3	4,42	Nordea
3	2	4,37	SEB
4	4	4,30	Danske Bank
5	5	4,05	SpareBank 1 Markets

## Syndicated Loans

Rank 23	Rank 22	Score 23	
1	1	4,35	Danske Bank
2	3	4,34	Nordea
3	4	4,30	DNB
4	2	4,25	SEB

## Loan Agency & Operations

Rank 23	Rank 22	Score 23	
1	1	4,39	SEB
2	2	4,36	DNB
3	4	4,33	Nordea
4	3	4,22	Danske Bank

# Overall Performance | Top 5

## Cash Management

Rank 23	Rank 22	Score 23	
1	3	4,06	Nordea
2	2	3,93	DNB
3	1	3,91	Danske Bank

## Trade Finance

Rank 23	Rank 22	Score 23	
1	1	4,26	Danske Bank
2	3	4,17	Nordea
3	4	4,08	SEB
4	2	4,01	DNB

## IG Credit Products

Rank 23	Rank 22	Score 23	
1	1	4,44	DNB Markets
2	3	4,10	Nordea Markets
3	2	4,06	SEB
4	4	3,88	Danske Bank
5	5	3,85	SpareBank 1 Markets

# Overall Performance | Top 5

## Government Securities

Rank 23	Rank 22	Score 23	
1	1	4,50	DNB Markets
2	2	4,40	Nordea Markets
3	3	4,24	Danske Bank
4	4	4,18	SEB

## Interest Rate Derivatives

Rank 23	Rank 22	Score 23	
1	2	4,30	Danske Bank
2	3	4,16	SEB
3	1	4,04	Nordea Markets
4	4	4,02	DNB Markets

## Foreign Exchange

Rank 23	Rank 22	Score 23	
1	2	4,27	Danske Bank
2	1	4,15	SEB
3	4	4,07	DNB Markets
4	3	3,90	Nordea Markets

# Overall Performance | Top 5

## Domestic Equity

Rank 23	Rank 22	Score 23	
1	1	4,40	DNB Markets
2	2	4,26	ABG Sundal Collier
3	4	3,87	Pareto Securities
4	3	3,86	Carnegie
*5	5	3,79	SEB
*5	6	3,79	SpareBank 1 Markets

## Back Office Equity

Rank 23	Rank 22	Score 23	
1	*6	4,61	DNB
2	5	4,55	Pareto Securities
3	8	4,54	SEB
*4	*6	4,53	ABG Sundal Collier
*4	2	4,53	Arctic Securities

## Back Office FI, FX & Derivatives

Rank 23	Rank 22	Score 23	
1	2	4,52	Jyske Bank
2	1	4,47	DNB
3	6	4,41	Danske Bank
4	4	4,39	Nordea
5	5	4,35	SEB



# Overall Performance | Top 5

## External Asset Management

Rank 23	Rank 22	Score 23	
1	1	4,30	Alfred Berg
*2	*2	4,16	Nordea AM
*2	*2	4,16	Storebrand AM
4	5	4,07	KLP
5	4	4,03	Danske Bank AM

## Fund Distributors & Selectors

Rank 23	Rank 22	Score 23	
1	1	4,24	Alfred Berg
2	4	4,10	Storebrand AM
3	*2	3,96	ODIN Fondene
4	7	3,91	Arctic
*5	6	3,88	Holberg Fondene
*5	*10	3,88	Schroders

# Reports

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Report	Market	Interviews	Time period
<b><i>Relationship Management</i></b>			
Large Corporate Banking	Norway	83	September 19 - November 23, 2023
Institutional Banking	Norway	48	November 2 - December 12, 2023
<b><i>Investment Banking</i></b>			
Corporate Finance Advisors	Norway	227	May 3 - Nov 23, 2022 and May 11 - Dec 5, 2023
DCM IG Issuers	Norway	57	April 5 - May 24, 2023
Syndicated Loans	Norway	45	September 7 - November 22, 2023
Loan Agency & Loan Operations	Norway	109	September 7 - November 28, 2023

# Reports

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Report	Market	Interviews	Time period
<b><i>Transaction Banking</i></b>			
Cash Management	Norway	67	November 24, 2022 - January 17, 2023
Trade Finance	Norway	82	November 23, 2022 - January 19, 2023
<b><i>Markets</i></b>			
Investment Grade Credit Products	Norway	42	February 8 - April 4, 2023
Government Securities	Norway	30	February 8 - April 4, 2023
Interest Rate Derivatives	Norway	31	February 7 - March 28, 2023
Foreign Exchange	Norway	45	April 25 - June 5, 2023
Domestic Equity	Norway	63	November 8 - December 8, 2023

# Reports

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Report	Market	Interviews	Time period
<b>Back Office</b>			
Back Office Equity	Norway	31	May 29 - September 18, 2023
Back Office FI, FX & Derivatives	Norway	50	May 22 - August 30, 2023
<b>Asset Management</b>			
External Asset Management	Norway	66	March 31 - June 19, 2023
Fund Distributors & Selectors	Norway	34	April 17 - May 25, 2023

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