

## Facts about the Survey & Definitions

Institutions	Large	All
Interviews with portfolio managers & dealers	19	34
Minimum turnover past 12 months, MEUR	200	30
Portion of total turnover past 12 months, %	90	
<b>12</b> institutions keeping sector responsible portf. managers/analysts, 39 interviews		
<b>Response Rate</b>	85% of the portfolio managers/dealers, 86% of the analysts approached	
<b>Method &amp; Time</b>	Telephone interviews by TNS SIFO Prospera's interviewers, Nov 16 till Dec 11 2009	
<b>Overall Performance</b>	Weighted average of 15 criteria covering a stockbroker's general features, analytical competence, sales' & salestraders' performance. Scale 1-5. Each criterion is weighted by its importance. Results from the sector ranking are also included. Stockbrokers of which less than 8 interviewees have an opinion are excluded. Only stockbrokers included in the Large category constitute the base for the ranks in the All Institutions category. The order of stockbrokers with an equal overall performance score is decided by the market penetration. In case the rank is tied only the broker with the highest market penetration is included among the Top5, in case that rank is tied, the broker with the highest knowledge is included.	
<b>Rank Market Penetration</b>	The market penetration expresses the percentage of institutions mentioning a certain stockbroker as a trading partner in Finnish equities the past 12 months.	
<b>Sector Research Ranking</b>	For each sector the top ranked stockbroker is allotted 3 points, the second 2 and the third 1. Each stockbroker's points are summed and divided by the maximum possible points.	

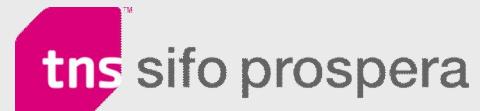
# Domestic Equity 2009 Finland



## Overall Performance Top 5

	Rank	Mean Value	Stockbroker	Market Penetration	
				Rank	Penetration
<b>Large Institutions</b> Industry mean value 3,3	1	3,8	SEB Enskilda		*2
	2	3,6	Handelsbanken		*4
	*3	3,5	Deutsche Bank		7
	*3	3,5	Carnegie		8
	5	3,4	Pohjola		*4
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<b>All Institutions</b> Industry mean value 3,4	*1	3,8	Handelsbanken		1
	*1	3,8	SEB Enskilda		*2
	*1	3,8	Carnegie		8
	4	3,6	Deutsche Bank		5
	5	3,5	Pohjola		4

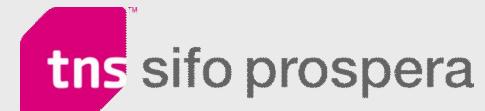
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## Sector Research Top 5

Macro & Strategy analysis		Banking & Insurance		
Rank	Portion of maximum points, %	Rank	Portion of maximum points, %	
<b>Large Institutions</b>				
1	Deutsche Bank	57	Handelsbanken	60
2	SEB Enskilda	41	2 SEB Enskilda	45
3	Handelsbanken	37	3 Deutsche Bank	20
4	Danske Markets Equities	14	4 Carnegie	19
5	Morgan Stanley	8	5 Evli Bank	7
<b>All Institutions</b>				
1	Deutsche Bank	50	1 Handelsbanken	59
2	Handelsbanken	45	2 SEB Enskilda	37
3	SEB Enskilda	36	3 Carnegie	17
4	Danske Markets Equities	16	4 Deutsche Bank	14
*5	Carnegie	7	5 Pohjola	7
*5	Nordea Markets	7		

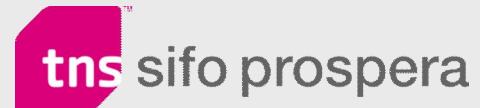
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## Sector Research Top 5

Food Rank	Portion of maximum points, %	Retail, Services & Consumer goods Rank	Portion of maximum points, %
<b>Large Institutions</b>			
1 SEB Enskilda	43	1 SEB Enskilda	49
2 Handelsbanken	31	2 Handelsbanken	37
3 Carnegie	24	3 Carnegie	27
4 Nordea Markets	17	4 Nordea Markets	20
5 Evli Bank	15	5 Deutsche Bank	15
<b>All Institutions</b>			
1 SEB Enskilda	31	1 SEB Enskilda	40
2 Handelsbanken	28	2 Carnegie	31
3 Carnegie	22	3 Handelsbanken	30
4 Pohjola	21	4 Deutsche Bank	21
*5 Danske Markets Equities	11	5 Nordea Markets	14
*5 Nordea Markets	11		

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## Sector Research Top 5

IT		Health Care	
Rank	Portion of maximum points, %	Rank	Portion of maximum points, %
<b>Large Institutions</b>			
1	SEB Enskilda	27	Carnegie
2	Pohjola	24	Nordea Markets
3	Deutsche Bank	20	SEB Enskilda
4	Nordea Markets	19	Handelsbanken
5	Danske Markets Equities	17	Evli Bank
<b>All Institutions</b>			
1	Pohjola	24	*1 Carnegie
2	SEB Enskilda	19	*1 SEB Enskilda
3	Nordea Markets	16	Handelsbanken
*4	Danske Markets Equities	15	Nordea Markets
*4	Deutsche Bank	15	Pohjola
*4	Handelsbanken	15	

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## Sector Research Top 5

Telecom operators		Telecom equipment		
Rank	Portion of maximum points, %	Rank	Portion of maximum points, %	
<b>Large Institutions</b>				
1	SEB Enskilda	49	Danske Markets Equities	41
2	Handelsbanken	27	Handelsbanken	24
3	Deutsche Bank	15	Deutsche Bank	20
4	Nordea Markets	12	Pohjola	16
5	Danske Markets Equities	11	FIM	12
<b>All Institutions</b>				
1	SEB Enskilda	36	Danske Markets Equities	31
2	Handelsbanken	27	Handelsbanken	29
3	Deutsche Bank	20	Deutsche Bank	21
4	Pohjola	15	Pohjola	17
5	Danske Markets Equities	12	FIM	9

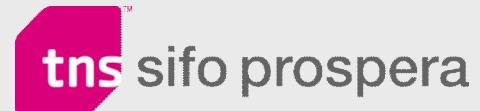
# Domestic Equity 2009 Finland



## Sector Research Top 5

Media Rank	Portion of maximum points, %	Engineering Rank	Portion of maximum points, %
<b>Large Institutions</b>			
1 Handelsbanken	48	1 SEB Enskilda	47
2 SEB Enskilda	43	2 Carnegie	29
3 Nordea Markets	24	3 Pohjola	28
4 Pohjola	15	4 Nordea Markets	15
5 Carnegie	11	5 Danske Markets Equities	13
<b>All Institutions</b>			
1 Handelsbanken	41	1 SEB Enskilda	33
2 SEB Enskilda	34	2 Handelsbanken	31
3 Nordea Markets	20	3 Carnegie	28
4 Pohjola	15	4 Pohjola	23
5 Carnegie	13	5 Danske Markets Equities	12

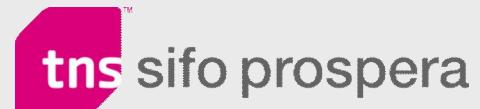
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## Sector Research Top 5

Forestry		Steel, Metal & Mining		
Rank	Portion of maximum points, %	Rank	Portion of maximum points, %	
<b>Large Institutions</b>				
1	Nordea Markets	40	1 Danske Markets Equities	32
2	Pohjola	28	2 Carnegie	29
3	Deutsche Bank	23	3 SEB Enskilda	25
*4	Danske Markets Equities	11	4 Pohjola	17
*4	Handelsbanken	11	*5 Deutsche Bank	16
			*5 Evli Bank	16
<b>All Institutions</b>				
1	Nordea Markets	28	1 Danske Markets Equities	28
2	Pohjola	26	*2 Carnegie	27
3	Handelsbanken	19	*2 SEB Enskilda	27
4	Deutsche Bank	17	4 Pohjola	19
5	Carnegie	12	5 Deutsche Bank	12

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## Sector Research Top 5

Construction		Real estate	
Rank	Portion of maximum points, %	Rank	Portion of maximum points, %
<b>Large Institutions</b>			
1 Carnegie	29	1 SEB Enskilda	27
2 Evli Bank	28	2 Nordea Markets	19
3 SEB Enskilda	20	3 Pohjola	15
*4 FIM	16	*4 Evli Bank	13
*4 Nordea Markets	16	*4 FIM	13
		*4 Öhman	13
<b>All Institutions</b>			
*1 Carnegie	24	1 SEB Enskilda	20
*1 Handelsbanken	24	2 Nordea Markets	15
3 Nordea Markets	20	3 Pohjola	14
*4 Evli Bank	17	*4 Danske Markets Equities	11
*4 SEB Enskilda	17	*4 Öhman	11

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## Sector Research Top 5

Energy & Utility		Chemicals	
Rank	Portion of maximum points, %	Rank	Portion of maximum points, %
<b>Large Institutions</b>			
1	Deutsche Bank	37	1 SEB Enskilda
2	SEB Enskilda	36	2 Carnegie
3	Handelsbanken	24	*3 Deutsche Bank
4	Pohjola	21	*3 Pohjola
5	Nordea Markets	17	5 Danske Markets Equities
<b>All Institutions</b>			
1	Deutsche Bank	36	*1 Carnegie
2	SEB Enskilda	28	*1 SEB Enskilda
3	Handelsbanken	24	3 Pohjola
4	Pohjola	19	4 Deutsche Bank
5	Carnegie	15	5 Danske Markets Equities

## Sector Research Top 5

### Small Caps <0,7 billion EUR

Rank	Portion of maximum points, %
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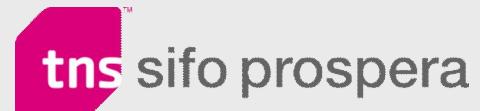
#### Large Institutions

1 Pohjola	43
*2 FIM	23
*2 Handelsbanken	23
4 Carnegie	21
5 Nordea Markets	16

#### All Institutions

1 Pohjola	36
2 Carnegie	24
*3 FIM	16
*3 Handelsbanken	16
5 Nordea Markets	15

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## Sector Research

No opinion/No one, %	Large Institutions	All Institutions
Macro & Strategy analysis	15	13
Banking & Insurance	19	27
Food	22	29
Retail, Services & Consumer goods	15	20
IT	30	33
Health Care	41	44
Telecom operators	33	36
Telecom equipment	30	33
Media	22	31
Engineering	22	20
Forestry	30	36
Steel, Metal & Mining	22	29
Construction	33	31
Real estate	41	49
Energy & Utility	19	27
Chemicals	44	49
Small caps <700 MEUR	30	31