### **Interest Rate Related Derivatives 2009**





### Facts about the Survey & Definitions

		All	Laige
Institutions	40 interviews with responsible for the trade	40	23
	Average turnover 2008, DKK billion	28	48
	Portion of of total turnover past 12 months, %		99

**Response Rate** 78%

**Method & Time** Telephone interviews by Prospera's interviewers, February 23 till April 28, 2009

Overall Performance Weighted average of 11 criteria covering the banks' general features, analytical competence, sales' performance and price quoting. The scale used is 1-5, 5 represents the highest score. Each criterion is weighted by its importance.

> Banks which less than 7-8 interviewees have an opinion on are excluded. Only banks included in the Large category constitute the base for the ranks in the All Interviewees category. In all 10 Nordic and 13 international banks are covered by the survey.

> Banks with an equal overall performance score are placed in order according to their market penetration.

Rank Market **Penetration** 

Market penetration is measured by the percentage of institutions mentioning a certain bank as a trading partner in in interest rate related derivative during 2008.

# **Interest Rate Related Derivatives 2009**



#### Denmark

## **Overall Performance – Domestic Securities - Top 3**

		Mean		Rank Market	
All Interviewees	Rank	value		Penetration	Knowledge %
Industry mean value 3,7	1	4,0	Royal Bank of Scotland	4	20
	2	3,9	Nordea	1	72
	*3	3,8	Danske Markets	2	59